## SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

Form 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

March 10, 2003 (Date of earliest event reported)

BLACK HILLS CORPORATION (Exact name of Registrant as specified in its charter)

South Dakota (State of Incorporation)

001-31303 (Commission File No.)

46-0458824 (IRS Employer (Identification Number)

625 Ninth Street
P. O. Box 1400
Rapid City, South Dakota 57709
(Address of principal executive offices)

(605) 721-1700 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address if changed since last report)

## Item 2. Acquisition or Disposition of Assets.

On March 10, 2003, the Registrant acquired Mallon Resources Corporation ("Mallon"). The acquisition was effected through the merger (the "Merger") of Black Hills Acquisition Corp., a wholly-owned subsidiary of the Registrant, with and into Mallon, with Mallon as the surviving corporation. Mallon is now a wholly-owned subsidiary of the Registrant. Pursuant to the Merger, each issued and outstanding share of Mallon common stock was converted into .044 of a share of the Registrant's common stock. After the Merger, former Mallon shareholders collectively own less than two percent of the Registrant's outstanding common stock.

The Merger will be accounted for under the purchase method of accounting. The Registrant will record the assets acquired and liabilities assumed from Mallon based upon their estimated fair market value. The Registrant will account for its oil and natural gas operations using the full cost method of accounting.

The consideration paid in connection with the Merger was determined through arms-length negotiations between executive management of Mallon and the Registrant. Prior to the Merger, the assets of Mallon which consist of oil and gas properties, a natural gas processing plant and other physical property and equipment were utilized by Mallon to carry on its oil and gas business. The Registrant intends to continue such use of assets.

Prior to the Merger, on October 1, 2002, the Registrant also acquired the outstanding debt of Mallon to Aquilla Energy Capital Corporation for \$30,528,000, including amounts paid to settle certain gas hedging arrangements and loaned Mallon \$3,200,000 to pay certain obligations owed by Mallon and the costs of drilling certain wells. These amounts were financed through the Registrant's 364-day Credit Facility with ABN AMRO BANK N.A., as Syndication Agent, Bank of Montreal, as Co-Syndication Agent, US Bank, National Association, as Documentation Agent, and The Bank of Nova Cotia, as Co-Documentation Agent.

The Registrant's shares issued to Mallon shareholders in the Merger were registered under the Securities Act of 1933, as amended, under the Registrant's Registration Statement on Form S-4, Registration No. 333-101576, as amended (the "Registration Statement"). For further information with respect to the Merger, including a description of any other material relationships prior to the Merger between Mallon and the Registrant or any of its affiliates, any director or officer of the Registrant or any of their associates, see the Registration Statement.

#### Item 7. Financial Statements and Exhibits.

(a) Financial statements of business acquired.

The following unaudited pro forma combined condensed financial information of the Registrant relating to the Merger is attached as Exhibit 99.3 to this Form 8-K and incorporated herein by reference:

Report of Independent Public Accountants

Consolidated Balance Sheets as of December 31, 2001 and 2000

Consolidated Statements of Operations for the years ended December 31, 2001, 2000 and 1999

Consolidated Statements of Shareholders' Equity for the years ended December 31, 2001, 2000 and 1999

Consolidated Statements of Cash Flows for the years ended December 31, 2001, 2000 and 1999

Notes to Consolidated Financial Statements for the years ended December 31, 2001, 2000 and 1999

The following unaudited consolidated financial statements of Mallon for the three and nine months ended September 30, 2002, are attached as Exhibit 99.2 to this Form 8-K and incorporated herein by reference:

Consolidated Balance Sheets as of September 30, 2002 and December 31, 2001

Consolidated Statements of Operations for the three and nine months ended September 30, 2002 and 2001

Consolidated Statements of Cash Flows for the nine months ended September 30, 2002 and 2001

Notes to Consolidated Financial Statements for the three and nine months ended September 30, 2002 and 2001

(b) Pro forma financial information.

The following unaudited pro forma combined condensed financial information of the Registrant relating to the Merger is attached as Exhibit 99.3 to this Form 8-K and incorporated herein by reference:

Unaudited Pro Forma Combined Condensed Balance Sheet as of September 30, 2002

Unaudited Pro Forma Combined Condensed Statement of Operations for the nine months ended September 30, 2002

Unaudited Pro Forma Combined Condensed Statement of Operations for the year ended December 31, 2001

Notes to Unaudited Pro Forma Combined Condensed Financial Statements

## (c) Exhibits.

The following documents are included as exhibits to this Form 8-K. Those exhibits below incorporated by reference herein are indicated as such by the information supplied in the parenthetical thereafter.

#### Exhibit Number Description

- Agreement and Plan of Merger among Black Hills Corporation, Black Hills Acquisition Corp., and Mallon Resources Corporation, dated as of October 1, 2002 (filed as Annex A to the Proxy Statement/Prospectus included in the Registration Statement on Form S-4 No. 333-101576).
- 23.1 Statement Regarding Consent of Arthur Andersen LLP
- 23.2 Consent of Netherland, Sewell & Associates, Inc.
- 99.1 Audited Consolidated Financial Statements of Mallon and Report of Independent Public Accountants
  - Report of Independent Public Accountants
  - Consolidated Balance Sheets as of December 31, 2001 and 2000
  - Consolidated Statements of Operations for the years ended December 31, 2001, 2000 and 1999
  - Consolidated Statements of Shareholders' Equity for the years ended December 31, 2001, 2000 and 1999
  - Consolidated Statements of Cash Flows for the years ended December 31, 2001, 2000 and 1999

- Notes to Consolidated Financial Statements for the years ended December 31, 2001, 2000 and 1999
- 99.2 Unaudited Consolidated Financial Statements of Mallon
  - Consolidated Balance Sheets as of September 30, 2002 and December 31, 2001
  - Consolidated Statements of Operations for the three and nine months ended September 30, 2002 and 2001
  - Consolidated Statements of Cash Flows for the nine months ended September 30, 2002 and 2001
  - Notes to Consolidated Financial Statements for the three and nine months ended September 30, 2002 and 2001
- 99.3 Unaudited Pro Forma Combined Condensed Financial Information of the Registrant relating to the Merger
  - Unaudited Pro Forma Combined Condensed Balance Sheet as of September 30, 2002
  - Unaudited Pro Forma Combined Condensed Statement of Operations for the nine months ended September 30, 2002
  - Unaudited Pro Forma Combined Condensed Statement of Operations for the year ended December 31, 2001
  - Notes to Unaudited Pro Forma Combined Condensed Financial Statements

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BLACK HILLS CORPORATION

By: /s/Mark T. Thies
Mark T. Thies
Sr. Vice President
and Chief Financial Officer

Date: March 21, 2003

#### **Exhibit Index**

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### Statement Regarding Consent of Arthur Andersen LLP

This Form 8-K of Black Hills Corporation includes audited financial statements of Mallon Resources Corporation as of December 31, 2001, 2000 and 1999, together with the accompanying report of Arthur Andersen LLP. After reasonable efforts, we have been unable to obtain the written consent of Arthur Andersen to the incorporation by reference of such financial statements and report into Black Hills' Registration Statements on Form S-8 Nos. 33-63059, 333-61969, 333-17451, 333-82787, 333-30272 and 333-63264 and Black Hills' Registration Statements on Form S-3 Nos. 33-71130 and 333-101541 (the "Registration Statements"). Therefore we have dispensed with the requirement to file Arthur Andersen's consent in reliance on Rule 437a under the Securities Act of 1933. Because Arthur Andersen has not consented to the inclusion of its report in the Registration Statements, you will not be able to recover against Arthur Andersen under Section 11 of the Securities Act of 1933 for any untrue statements of a material fact contained in the financial statements audited by Arthur Andersen that are incorporated by reference into the Registration Statements or any omissions to state a material fact required to be stated herein.

## CONSENT OF NETHERLAND, SEWELL & ASSOCIATES, INC.

As petroleum engineers, we hereby consent to the inclusion of the information included in this Form 8-K of Black Hills Corporation, with respect to our reserve report, as of January 1, 2002, setting forth the interest of Mallon Resources Corporation and its subsidiaries, relating to the estimated quantities of such company's proved reserves of oil and gas and present values thereof for the periods included therein. The information was included in Mallon Resources Corporation's Form 10-K for the year ended December 31, 2001 and which has been included as part of this Form 8-K in reliance upon the report of this firm and upon the authority of this firm as experts in petroleum engineering. We hereby further consent to all references to our firm included in this Form 8-K and to the incorporation by reference in the Registration Statements on Form S-8 Nos. 33-63059, 333-61969, 333-17451, 333-82787, 333-30272 and 333-63264 and the Registration Statements on Form S-3, Nos. 33-71130 and 333-101541.

NETHERLAND, SEWELL & ASSOCIATES, INC.

By: <u>/s/ Danny D. Simmons</u> Executive Vice President

Houston, Texas March 20, 2003

#### Index to Consolidated Financial Statements

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This report is a copy of the previously issued report of Arthur Andersen LLP included in Mallon Resources Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2001. This report has not been reissued by Arthur Andersen LLP.

### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors and Shareholders of Mallon Resources Corporation:

We have audited the accompanying consolidated balance sheets of Mallon Resources Corporation (a Colorado corporation) and subsidiaries as of December 31, 2001 and 2000, and the related consolidated statements of operations, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2001. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Mallon Resources Corporation and its subsidiaries as of December 31, 2001 and 2000, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2001, in conformity with accounting principles generally accepted in the United States.

As explained in Notes 1 and 11 to the consolidated financial statements, on January 1, 2001, the Company changed its method of accounting for derivative instruments and hedging activity.

ARTHUR ANDERSEN LLP

Denver, Colorado March 15, 2002

## CONSOLIDATED BALANCE SHEETS (In thousands, except share data)

## **ASSETS**

|  | December 3:               | 1,<br>2000                |
|--|---------------------------|---------------------------|
| Current assets:  |                           |                           |
| Cash and cash equivalents Accounts receivable:   | \$ 1,943                  | \$ 14,155                 |
| Oil and gas sales<br>Joint interest participants, net of allowance of \$3 and \$39, respectively   | 714<br>302                | 3,460<br>353              |
| Other<br>Inventories<br>Derivative asset   | 1<br>151<br>229           | 19<br>215<br>             |
| Prepaid expenses<br>Other  | 28<br>10                  | <br>123                   |
| Total current assets   | 3,378                     | 18,325                    |
| Property and equipment: Oil and gas properties, full cost method   | 93,933                    | 120,972                   |
| Natural gas processing plant<br>Other property and equipment   | 8,648<br>1,085<br>103,666 | 8,560<br>1,112<br>130,644 |
| Less accumulated depreciation, depletion and amortization  | (70,414)<br>33,252        | (59,057)<br>71,587        |
| Debt issuance costs, net<br>Other, net   | 1,041<br>300              | 1,529<br>269              |
| Total Assets   | \$ 37,971<br>======       | \$ 91,710<br>======       |
| LIABILITIES AND SHAREHOLDERS' EQUITY   |                           |                           |
| Current liabilities: Trade accounts payable Undistributed revenue  | \$ 2,153<br>612           | \$ 3,689<br>2,045         |
| Accrued taxes and expenses<br>Current portion of long-term debt<br>Total current liabilities   | 42<br>517<br>3,324        | 35<br>12,179<br>17,948    |
| Long-term debt, net of unamortized discount of \$1,899 and \$2,813, respectively Derivative liability  | 28,970<br>1,423<br>30,393 | 40,180<br><br>40,180      |
| Total liabilities  | 33,717                    | 58,128                    |
| Commitments and contingencies (Note 4)   |                           |                           |
| Series B Mandatorily Redeemable Convertible Preferred Stock, \$0.01 par value, 500,000 shares authorized, -0- and 80,000 shares issued and outstanding, respectively |                           | 798                       |
| Mandatorily Redeemable Common Stock, \$0.01 par value, 490,000 shares authorized, issue and outstanding, mandatory redemption of \$6,125                             | d<br>4,853                | 4,248                     |
| Shareholders' equity: Common Stock, \$0.01 par value, 25,000,000 shares authorized, 10,252,827 and 10,115,0  |                           | 404                       |
| shares issued and outstanding, respectively<br>Additional paid-in capital<br>Accumulated deficit   | 103<br>93,012<br>(92,520) | 101<br>92,456<br>(61,155) |
| Accumulated other comprehensive loss   | (1,194)                   |                           |
| Notes receivable from shareholders<br>Total shareholders' equity   | (599)                     | (2,866)<br>28,536         |
| Total Liabilities and Shareholders' Equity   | \$ 37,971<br>======       | \$ 91,710<br>======       |

## CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts)

|  | For the Years Ended December 31, |                 |                |  |
|--|----------------------------------|-----------------|----------------|--|
|  | 2001                             | 2000            | 1999           |  |
| Revenues:  |                                  |                 |                |  |
| Oil and gas sales  | \$ 19,340                        |                 | \$13,138       |  |
| Interest and other   | 425                              | 504             | 160            |  |
|  | 19,765                           | 17,307          | 13,298         |  |
| Costs and expenses:  |                                  |                 |                |  |
| Oil and gas production   | 12,049                           | 7,595           | 5,107          |  |
| Depreciation, depletion and amortization   | 7,399                            | 6,382           | ,              |  |
| Impairment of oil and gas properties   | 16,418                           |                 |                |  |
| Loss on sale of oil and gas properties   | 3,109                            | 2 600           | <br>2 01E      |  |
| General and administrative, net Interest and other   | 6,439<br>5,716                   | 3,609           | 2,915<br>3,126 |  |
| Threfest and other   | 51,130                           | 23,838          | 15,970         |  |
|  | 0=,=00                           | 6,252<br>23,838 | _0,0.0         |  |
| Loss before extraordinary item   | (31,365)                         | (6,531)         | (2,672)        |  |
| Extraordinary loss on early retirement of debt   |                                  |                 | (105)          |  |
| Net loss   |                                  | (6,531)         | (2,777)        |  |
| Accretion of mandatorily redeemable common sto<br>Dividends and accretion on preferred stock | (605)<br>(21)                    |                 |                |  |
| Dividends and accretion on preferred stock   | (21)                             | (65)            | (120)          |  |
| Net loss attributable to common shareholders   | \$(31,991)                       | \$(7,044)       | \$(3,013)      |  |
|  | ======                           | ======          | ======         |  |
| Basic loss per share:  |                                  |                 |                |  |
| Loss attributable to common shareholders   |                                  |                 |                |  |
| before extraordinary item  | \$ (2.99)                        | \$ (0.83)       | \$ (0.40)      |  |
| Extraordinary loss   |                                  |                 | (0.01)         |  |
| Net loss attributable to common shareholders   | \$ (2.99)                        | \$ (0.83)       | \$ (0.41)      |  |
| 2000 400. 20004020 00 00   | ======                           | ======          | ======         |  |
| Pasia waighted average common charge   |                                  |                 |                |  |
| Basic weighted average common shares outstanding   | 10,686                           | 8,525           | 7,283          |  |
| outstanding  | ======                           | ======          | ======         |  |

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (In thousands, except share amounts)

|   | Common Stoo<br>Shares | ck<br>Amount    | Additiona<br>Paid-In<br>Capital | l<br>Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Loss | Notes<br>Receivable<br>from<br>Shareholde |           |
|---|-----------------------|-----------------|---------------------------------|-----------------------------|---|---|-----------|
| Balance, December 31, 1998  | 7,021,065             | \$ 70           | \$73,941                        | \$(51,847)                  | \$  | \$  | \$ 22,164 |
| Stock options granted<br>Stock options exercised<br>Accrued interest receivable | <br>392,235           | - <i>-</i><br>4 | 66<br>2,673                     |                             | <br>  | (2,622)                                   | 66<br>55  |
| on notes from shareholder   | s                     |                 |                                 |                             |   | (61)                                      | (61)      |
| Warrants issued to director<br>Extension of warrants'                           |                       |                 | 25                              |                             |   |   | 25        |
| expiration date Accretion of mandatorily  |                       |                 | 217                             |                             |   |   | 217       |
| redeemable common stock<br>Issuance of restricted                               |                       |                 | (116)                           |                             |   |   | (116)     |
| common stock to officers  |                       |                 | 37                              |                             |   |   | 37        |
| Dividends on preferred stoc   | k                     |                 | (108)                           |                             |   |   | (108)     |
| Accretion of preferred stoc   | k                     |                 | (12)                            |                             |   |   | (12)      |
| Net loss  |                       |                 | `                               | (2,777)                     |   |   | (2, 777)  |
| Balance, December 31, 1999  | 7,413,300             | 74              | 76,723                          | (54,624)                    |   | (2,683)                                   | 19,490    |
| Stock options granted   |                       |                 | 761                             |                             |   |   | 761       |
| Stock options exercised<br>Accrued interest receivable                          | 18,567                | 1               |                                 |                             |   |   | 1         |
| on notes from shareholder   |                       |                 |                                 |                             |   | (183)                                     | (183)     |
| Warrants issued to director   |                       |                 | 31                              |                             |   | (100)                                     | 31        |
| Exercise of warrants  | 8,426                 |                 | 67                              |                             |   |   | 67        |
| Accretion of mandatorily  | 0,420                 |                 |                                 |                             |   |   |           |
| redeemable common stock   |                       |                 | (428)                           |                             |   |   | (428)     |
| Issuance of restricted common stock to officers                                 |                       |                 | 7                               |                             |   |   | 7         |
| Issuance of common stock  |                       |                 | 1                               |                             |   |   | 1         |
| to officers and directors   |                       |                 |                                 |                             |   |   |           |
| in exchange for oil and   |                       |                 |                                 |                             |   |   |           |
| gas properties  | 14,800                |                 | 119                             |                             |   |   | 119       |
| Issuance of common stock  | ,                     |                 |                                 |                             |   |   |           |
| in public offering  | 2,660,000             | 26              | 15,261                          |                             |   |   | 15,287    |
| Dividends on preferred stoc   |                       |                 | ´(77)                           |                             |   |   | ,<br>(77) |
| Accretion of preferred stoc   |                       |                 | `(8)                            |                             |   |   | (8)       |
| Net loss  |                       |                 | '                               | (6,531)                     |   |   | (6,531)   |
| Balance, December 31, 2000  | 10,115,093            | \$101           | \$92,456                        | \$(61,155)                  | \$  | \$(2,866)                                 | \$28,536  |

(Continued)

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (In thousands, except share amounts)

(Continued)

| Balance, December 31, 2000 10,115,093 \$101 \$92,456 \$(61,155) \$ \$(2,866) \$ | \$ 28,536         | \$                   |
|---|-------------------|----------------------|
| Ψ(2,000) Ψ  | Ψ 20,330          | Ψ                    |
| Stock options granted 2,711 Stock options                                       | 2,711             |                      |
| exercised 94,734 2 Warrants issued  | 2                 |                      |
| to director 3 Cancellation of warrants in                                       | 3                 |                      |
| exchange for common stock 18,000 3  | 3                 |                      |
| Issuance of restricted stock 25,000 161 Accretion of manda-                     | 161               |                      |
| torily redeemable common stock (605)  | (605)             |                      |
| Dividends on preferred stock (19)   | (19)              |                      |
| Accretion of preferred stock (2) Interest on notes                              | (2)               |                      |
| receivable from shareholders (87)   | (87)              |                      |
| Payment of notes<br>receivable from<br>shareholder 360                          | 360               |                      |
| Partial forgiveness of note receivable from shareholders (1,696) 2,593          | 897               |                      |
| Cumulative effect of change in accounting                                       | 097               |                      |
| principle (15,171)<br>Reclassification  | (15,171)          | (15,171)             |
| adjustment for settled hedging contracts 3,292 Changes in fair                  | 3,292             | 3,292                |
| value of outstand-<br>ing hedge positions 10,685                                | 10,685            | 10,685               |
| Net loss (31,365)   | (31,365)          | (31,365)             |
| Balance, December 31, 2001 10,252,827 \$103 \$93,012 \$(92,520) \$(1,194) \$ \$ | \$ (599)<br>===== | \$(32,559)<br>====== |

## CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

|  | For the Yea<br>December 31<br>2001 |            | 1999        |
|--|------------------------------------|------------|-------------|
|  | 2001                               | 2000       | 1999        |
| Cash flows from operating activities: Net loss   | \$(31,365)                         | \$ (6,531) | \$ (2,777)  |
| Adjustments to reconcile net loss to net cash provided by operating ac   |                                    | 6 202      | 4 022       |
| Depreciation, depletion and amortization Impairment of oil and gas properties  | 7,399                              | 6,382<br>  | 4,822       |
| Loss on sale of oil and gas properties   | 16,418<br>3,109                    |            |             |
| Accrued interest expense added to long-term debt   | 1,401                              | 4,738      | 998         |
| Accrued interest expense added to notes receivable from shareholders   | (87)                               | (183)      | (60)        |
| Extraordinary loss   |                                    | (100)      | 105         |
| Non-cash stock compensation expense  | 2,502                              | 578        | 323         |
| Amortization of discount on long-term debt   | 914                                | 705        | 188         |
| Partial forgiveness of notes receivable from related party sharehold   |                                    |            |             |
| Changes in operating assets and liabilities:  Decrease (increase) in:  |                                    |            |             |
| Accounts receivable  | 2,815                              | (1,535)    | (540)       |
| Inventory and other current assets   | 59                                 | (48)       | (22)        |
| (Decrease) increase in:  |                                    | ( - /      | ( )         |
| Trade accounts payable and undistributed revenue   | (2,969)                            | (83)       | 408         |
| Accrued taxes and expenses   | 6                                  | (17)       | (97)        |
| Deferred revenue   |                                    |            | (910)       |
| Net cash provided by operating activities  | 1,109                              | 4,006      | 2,438       |
| Cash flows from investing activities:  |                                    |            |             |
| Additions to property and equipment  | (16,785)                           | (17,818)   | (9,826)     |
| Proceeds from sale of property and equipment   | 29,465                             |            |             |
| Receipts from notes receivable-related parties   | 7                                  | 77         | 5           |
| Net cash provided by (used in) investing activities  | 12,687                             | (17,741)   | (9,821)     |
| Cash flows from financing activities:  |                                    |            |             |
| Proceeds from long-term debt   | 837                                | 12,414     | 43,332      |
| Payments of long-term debt   | (26,025)                           | (399)      | (34,404)    |
| Redemption of preferred stock  | (800)                              |            |             |
| Debt issuance costs  | (3)                                | (81)       | (1,995)     |
| Net proceeds from sale of common stock in public offering  |                                    | 15,287     |             |
| Payment of preferred dividends   | (19)                               | (77)       | (108)       |
| Payment of current note payable for redemption of preferred stock  |                                    | (552)      |             |
| Proceeds from stock option and warrant exercises   | 2                                  | 68         | 55          |
| Net cash (used in) provided by financing activities  | (26,008)                           | 26,660     | 6,880       |
| Net (decrease) increase in cash and cash equivalents   | (12,212)                           | 12,925     | (503)       |
| Cash and cash equivalents, beginning of year   | 14, 155                            | 1,230      | 1,733       |
| Cash and cash equivalents, end of year   | \$ 1,943                           | \$ 14,155  | \$ 1,230    |
|  | ======                             | ======     | ======      |
| Supplemental cash flow information:  |                                    |            |             |
| Cash paid for interest   | \$ 4,801                           | \$ 773     | \$ 1,988    |
| odon para for interest   | ======                             | ======     | ======      |
| Non-cash transactions: Issuance of common stock in exchange for oil and gas properties purcher from officers and directors Sale of common stock in exchange for notes receivable from shareholds | \$                                 | \$ 119<br> | \$<br>2,622 |

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of Operations:

Mallon Resources Corporation ("Mallon" or the "Company") was incorporated on July 18, 1988 under the laws of the State of Colorado. The Company engages in oil and gas exploration and production through its wholly-owned subsidiary, Mallon Oil Company ("Mallon Oil"), whose oil and gas operations are conducted primarily in the State of New Mexico. Mallon operates its business and reports its operations as one business segment.

### Current Operating Issues:

The Company has generated net losses of \$31.4 million, \$6.5 million and \$2.8 million for the years ended December 31, 2001, 2000 and 1999, respectively. However, the Company has generated cash flows from operating activities of \$1.1 million, \$4.0 million and \$2.4 million for the years ended December 31, 2001, 2000 and 1999, respectively.

As discussed more fully in Note 2, on September 14, 2001, the Company completed the sale of its Delaware Basin oil and gas properties. Consequently, the Company's remaining operations are located primarily in the San Juan Basin of northwest New Mexico. The Company has minimal access to the capital necessary to continue to develop its properties in the San Juan Basin. Subsequent to year end, however, the Company was able to amend its credit facility to provide, among other things, for a \$2.5 million increase in the borrowings available under the credit facility. In addition, the Company is currently seeking alternate methods of financing its discretionary capital expenditures for 2002, including joint ventures with industry partners. However, the Company can not be assured that it will be able to secure financing on terms acceptable to the Company.

In addition, because production from the San Juan Basin is predominantly natural gas, the Company is particularly sensitive to changes in the price of natural gas. Historically, natural gas prices have experienced significant fluctuations and have been particularly volatile in recent years. Price fluctuations can result from variations in weather, levels of regional or national production and demand, availability of transportation capacity to other regions of the country and various other factors. Increases or decreases in natural gas prices received could have a significant impact on the Company's future results. If natural gas prices decline significantly from those received by the Company at year end, or if the Company is unable to maintain production levels at its San Juan Basin properties, Mallon may have to implement cost cutting measures in both its administrative and operating areas.

As discussed more fully in Note 17, in conjunction with the February 2002 amendment to the Company's credit agreement, through December 31, 2002, the Company is only required to make interest payments on the credit facility. Management believes that cash on hand, availability under its credit facility and cash generated from operating activities will be sufficient to meet the Company's cash requirements through December 31, 2002.

## Principles of Consolidation:

The consolidated financial statements include the accounts of Mallon Oil and all of its wholly-owned subsidiaries. All significant intercompany transactions and accounts have been eliminated from the consolidated financial statements.

Cash, Cash Equivalents and Short-term Investments:

Cash and cash equivalents include investments that are readily convertible into cash and have an original maturity of three months or less. All short-term investments are held to maturity and are reported at cost.

## Fair Value of Financial Instruments:

The Company's financial instruments consist of cash, cash equivalents, accounts receivable, notes receivable, inventories, accounts payable, other accrued liabilities and long-term debt. Except for long-term debt, the carrying amounts of such financial instruments approximate fair value due to

their short maturities. At December 31, 2001 and 2000, based on rates available for similar types of debt, the fair value of long-term debt was not materially different from its carrying amount. The Company's derivative instruments, which are intended to manage commodity price risks, are recorded at fair value (see Note 11).

#### Inventories:

Inventories, which consist of oil and gas lease and well equipment, are valued at the lower of average cost or estimated net realizable value.

#### Oil and Gas Properties:

Oil and gas properties are accounted for using the full cost method of accounting. Under this method, all costs associated with property acquisition, exploration and development are capitalized, including general and administrative expenses directly related to these activities. All such costs are accumulated in one cost center, the continental United States.

Proceeds on disposal of properties are ordinarily accounted for as adjustments of capitalized costs, with no gain or loss recognized, unless such adjustment would significantly alter the relationship between capitalized costs and proved oil and gas reserves (see Note 2). Net capitalized costs of oil and gas properties, less related deferred income taxes, may not exceed the present value of estimated future net revenues from proved reserves, discounted at 10 percent, plus the lower of cost or fair market value of unproved properties, as adjusted for related tax effects (see Note 2).

Depletion is calculated using the units-of-production method based upon the ratio of current period production to estimated proved oil and gas reserves expressed in physical units, with oil and gas converted to a common unit of measure using one barrel of oil as an equivalent to six thousand cubic feet of natural gas (see Note 2).

Estimated abandonment costs (including plugging, site restoration, and dismantlement expenditures) are accrued if such costs exceed estimated salvage values, as determined using current market values and other information. Abandonment costs are estimated based primarily on environmental and regulatory requirements in effect from time to time. At December 31, 2001 and 2000, in management's opinion, the estimated salvage values equaled or exceeded estimated abandonment costs.

## Other Property and Equipment:

Other property and equipment is recorded at cost and depreciated over the estimated useful lives (generally three to seven years) using the straight-line method. Costs incurred relating to a natural gas processing plant are being depreciated over twenty-five years using the straight-line method. The cost of normal maintenance and repairs is charged to expense as incurred. Significant expenditures that increase the life of an asset are capitalized and depreciated over the estimated useful life of the asset. Upon retirement or disposition of assets, related gains or losses are reflected in operations.

#### Gas Balancing:

The Company uses the entitlements method of accounting for recording natural gas sales revenues. Under this method, revenue is recorded based on the Company's net working interest in field production. Deliveries of natural gas in excess of the Company's working interest are recorded as liabilities while under-deliveries are recorded as receivables. The receivables and liabilities at December 31, 2001 and 2000 are not material.

## Concentration of Credit Risk:

As an operator of jointly owned oil and gas properties, the Company sells oil and gas production to numerous oil and gas purchasers and pays vendors for oil and gas services. The risk of non-payment by the purchasers is considered minimal and the Company does not generally obtain collateral for sales to them. Joint interest receivables are subject to collection under the terms of operating agreements which provide lien rights, and the Company considers the risk of loss likewise to be minimal.

The Company is exposed to credit losses in the event of non-performance by counterparties to financial instruments, but does not expect any counterparties to fail to meet their obligations. The Company generally does not obtain collateral or other security to support financial instruments subject to credit risk but does monitor the credit standing of counterparties.

## Stock-Based Compensation:

As permitted under the provisions of Statement of Financial Accounting

Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation", the Company has elected to continue to measure compensation cost using the intrinsic value based method of accounting prescribed by the Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees." The Company has made pro forma disclosures of net income (loss) and net income (loss) per share as if the fair value based method of accounting as defined in SFAS No. 123 had been applied (see Note 9).

In March 2000, the Financial Accounting Standards Board ("FASB") issued Interpretation No. 44, "Accounting for Certain Transactions Involving Stock Compensation." Adoption of this Interpretation did not have a material impact on the Company's financial position or results of operations.

#### Transportation Costs:

In September 2000, the Emerging Issues Task Force reached consensus on Issue No. 00-10, "Accounting for Shipping and Handling Fees and Costs" ("EITF Issue 00-10"). EITF Issue 00-10 requires retroactive restatement of transportation costs as an expense rather than as a reduction to revenue in certain cases. The implementation of EITF Issue 00-10 in the fourth quarter of 2000 had no impact on the Company's financial statements.

#### General and Administrative Expenses:

General and administrative expenses are reported net of amounts allocated to working interest owners of the oil and gas properties operated by the Company, and net of amounts capitalized pursuant to the full cost method of accounting.

#### Hedging Activities:

The Company's use of derivative financial instruments is limited to management of commodity price and interest rate risks. Gains and losses on such transactions are accounted for as part of the transaction being hedged. If an instrument is settled early, any gains or losses are deferred and recognized as part of the transaction being hedged (see Note 11).

The information presented in Note 11 of the consolidated financial statements represents all of the Company's derivative financial instruments outstanding as of December 31, 2001, as defined by SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." In connection with adoption of SFAS No. 133 on January 1, 2001, the Company designated and documented the hedging relationship of the Company's derivative contracts in place at December 31, 2000 to hedge natural gas and oil sales. Upon adoption of SFAS No. 133 on January 1, 2001 the Company recorded as a cumulative effect of a change in accounting principle, a \$15.2 million hedging loss in accumulated other comprehensive loss for the fair market value of derivative contracts designated as hedges, and a corresponding \$15.2 million derivative liability.

## Comprehensive Income:

The Company follows SFAS No. 130, "Reporting Comprehensive Income", which establishes standards for reporting comprehensive income. In addition to net income, comprehensive income includes all changes in equity during a period, except those resulting from investments and distributions to the owners of the Company. The Company recorded other comprehensive loss for the first time in the first quarter of 2001 when it adopted SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" (see Note 11).

#### Per Share Data:

Basic earnings per share is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if the Company's outstanding stock options and warrants were exercised (calculated using the treasury stock method) or if the Company's Series B Convertible Preferred Stock were converted to common stock. The consolidated statements of operations for 2001, 2000 and 1999 reflect only basic earnings per share because the Company was in a loss position for all years presented and all common stock equivalents are anti-dilutive.

#### Use of Estimates and Significant Risks:

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make significant estimates and assumptions that affect the amounts reported in these financial statements and accompanying notes. The more significant areas requiring the use of estimates relate to oil and gas reserves, fair value of financial instruments, valuation allowance for deferred tax assets, and useful lives for purposes of calculating depreciation, depletion and amortization.

Actual results could differ from those estimates.

The Company and its operations are subject to numerous risks and uncertainties. Among these are risks related to the oil and gas business (including operating risks and hazards and the regulations imposed thereon), risks and uncertainties related to the volatility of the prices of oil and gas, uncertainties related to the estimation of reserves of oil and gas and the value of such reserves, the effects of competition and extensive environmental regulation, and many other factors, many of which are necessarily out of the Company's control. The nature of oil and gas drilling operations is such that the expenditure of substantial drilling and completion costs are required well in advance of the receipt of revenues from the production developed by the operations. Thus, it will require more than several quarters for the financial success of that strategy to be demonstrated. Drilling activities are subject to numerous risks, including the risk that no commercially productive oil or gas reservoirs will be encountered.

#### Reclassifications:

Certain prior year amounts in the consolidated financial statements have been reclassified to conform to the presentation used in 2001.

## Recently Issued Accounting Pronouncements:

In June 2001, the FASB issued SFAS No. 141, "Business Combinations," which addresses financial accounting and reporting for business combinations. SFAS No. 141 is effective for all business combinations initiated after June 30, 2001 and for all business combinations accounted for under the purchase method initiated before but completed after June 30, 2001. The adoption of SFAS No. 141 is not expected to have a material impact on the Company's financial position or results of operations.

In June 2001, the FASB issued SFAS No. 142, "Goodwill and Other Intangible Assets," which addresses financial accounting and reporting for goodwill and other intangible assets. SFAS No. 142 is effective for fiscal years beginning after December 15, 2001, and applies to all goodwill and other intangibles recognized in the financial statements at that date. The adoption of SFAS No. 142 is not expected to have a material impact on the Company's financial position or results of operations.

In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations". SFAS No. 143 requires entities to record the fair value of liabilities for retirement obligations of acquired assets. SFAS No. 143 is effective for fiscal years beginning after June 15, 2002. The Company will adopt SFAS No. 143 on January 1, 2003, but has not yet quantified the effects of adopting SFAS No. 143 on its financial position or results of operations.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets". SFAS No. 144 supersedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of." SFAS No. 144 establishes a single accounting model for long-lived assets to be disposed of by sale and requires that those long-lived assets be measured at the lower of carrying amount or fair value less cost to sell, whether reported in continuing operations or in discontinued operations. SFAS No. 144 is effective for fiscal years beginning after December 15, 2001. The Company will adopt SFAS No. 144 on January 1, 2002, but has not yet quantified the effects of adopting SFAS No. 144 on its financial position or results of operations.

### NOTE 2. OIL AND GAS PROPERTIES

On September 14, 2001, the Company completed the sale of its Delaware Basin oil and gas properties, effective July 1, 2001, for an adjusted purchase price of approximately \$31.5 million. After paying approximately \$2.0 million of additional costs, which included approximately \$1.3 million resulting from the early settlement of the Company's oil swap associated with the Delaware Basin properties, the Company received net proceeds of \$29.4 million. Of those net proceeds, the Company used \$24.1 million to repay a portion of the note payable to Aquila Energy Capital Corporation ("Aquila") (see Note 3). The Company accounts for its oil and gas properties using the full cost method of accounting, under which sales of properties are generally treated as adjustments of capitalized costs and no gains or losses are recorded, unless they are significant. The Company's interests in the Delaware Basin properties constituted approximately 38% of the Company's total reserve quantities at June 30, 2001. Because the sale significantly altered the relationship between the Company's capitalized costs and its proved oil and gas reserves, the Company recognized a loss on the sale of oil and gas properties of \$3.1 million for the year ended December 31, 2001. The loss included costs from an allocation of the Company's total undepleted full cost

pool at June 30, 2001, between the properties sold and the properties retained, based on the relative estimated fair value of the properties sold and retained.

Under the full cost accounting rules of the Securities and Exchange Commission, the Company reviews the carrying value of its oil and gas properties each quarter on a country-by-country basis. Under full cost accounting rules, net capitalized costs of oil and gas properties, less related deferred income taxes, may not exceed the present value of estimated future net revenues from proved reserves, discounted at 10 percent, plus the lower of cost or fair market value of unproved properties, as adjusted for related tax effects. Application of these rules generally requires pricing future production at the unescalated oil and gas prices in effect at the end of each fiscal quarter and requires a write-down if the "ceiling" is exceeded, unless the prices recover subsequent to the balance sheet date but before the financial statements for the quarter are issued. If a smaller write-down is calculated using the subsequent pricing, then the smaller amount may be recorded. Using price increases subsequent to September 30, 2001, the Company recorded a charge in third quarter 2001 to write-down its oil and gas properties by \$16.4 million. Had the Company used the prices in effect at September 30, 2001, the write-down would have been \$25.3 million.

In April 2000, the Government of Costa Rica awarded the Company a concession to explore for oil and natural gas on approximately 2.3 million acres in the northeast quadrant of Costa Rica. The Company has completed an environmental assessment of its proposed operations, and is currently in the process of negotiating final concession contracts. Once the Company signs final contracts, the work program is expected to require the expenditure of approximately \$8.8 million (including the drilling of six wells) over a three-year period, with a possible extension of three more years.

In June 2000, the Company purchased additional working interests in certain wells from two of the Company's officers and one of its directors in exchange for forgiveness of \$56,000 of joint interest participants accounts receivable, 14,800 shares of common stock valued at \$119,000 and \$3,000 in cash.

#### NOTE 3. NOTES PAYABLE AND LONG-TERM DEBT

Long-term debt consists of the following:

|  | 2001<br>(In the   | 2000<br>pusands)   |
|--|-------------------|--------------------|
| Note payable to Aquila Energy Capital Corporation,       |                   |                    |
| due 2003   | \$26,711          | \$ 50,042          |
| Less unamortized discount                                | (1,899)           | (2,813)            |
|  | 24,812            | 47,229             |
| Lease obligation to Universal Compression, Inc.          | 4,567             | 5,006              |
| 8.0% unsecured note payable to Bank One, Colorado, N.A., |                   |                    |
| due 2006   | 108               | 124                |
|  | 29,487            | 52,359             |
| Less current portion                                     | (517)             | (12,179)           |
| Total  | \$28,970<br>===== | \$ 40,180<br>===== |

December 31

The Company had a revolving line of credit (the "Bank One Facility") with Bank One, Texas, N.A. The Bank One Facility consisted of two separate lines of credit: a primary revolving line of credit and a term loan commitment of \$6.5 million (the "Equipment Loan"). The Bank One Facility was retired in September 1999 (see discussion below). Unamortized loan origination fees of \$105,000 related to the Bank One Facility are included in extraordinary loss on early retirement of debt in the Company's consolidated statement of operations for 1999.

In September 1999, the Company established a credit agreement (the "Aquila Credit Agreement") with Aquila Energy Capital Corporation ("Aquila"). Through December 31, 2001, the Company had drawn \$52.3 million, including accrued interest and repaid \$25.6 million under the Aquila Credit Agreement. Approximately \$24.1 million was repaid with the proceeds from the sale of the Company's Delaware Basin properties in September 2001 (see Note 2).

The initial amount available under the Aquila Credit Agreement was \$45.7 million. In November 2000, the Aquila Credit Agreement was amended and the amount available under the agreement was increased by \$7.7 million, making the total available \$53.4 million. Through December 31, 2001, the Company had

drawn \$52.3 million, including accrued interest, under the Aquila Credit Agreement, of which \$28.0 million was used to retire the Bank One Facility in September 1999. Principal payments on the four-year loan began in November 1999 based on the Company's cash flow from operations, as defined (the "Defined Cash Flow"), less advances for the Company's development drilling program. Through December 31, 2000, the Company did not make any principal payments because drilling expenditures equaled or surpassed Defined Cash Flow during that period. The Company had expected to begin making principal payments in March 2001 in amounts equal to the Defined Cash Flow and paid Aquila \$1.4 million on April 6, 2001. On March 30, 2001, the Company negotiated a change in the terms of its agreement with Aquila to delay the required repayment of principal. Instead, the repayment schedule for the twelve months beginning April 30, 2001 was to be as follows: (i) for the months April 2001 to September 2001, the Company paid interest only, or approximately \$2.2 million, and (ii) from October 2001 to March 2002, the Company was to make monthly principal and interest payments of \$700,000 or a total of \$4.2 million. Aguila allowed the Company to make interest only payments totaling \$505,000 for October 2001 to December 2001. In February 2002, the Aguila Credit Agreement was amended for a second time to allow, among other things, for the payment of interest only on the outstanding balance through December 31, 2002 (see Note 17). The Aquila Credit Agreement is secured by substantially all of the Company's oil and gas properties and contains various covenants and restrictions, including ones that could limit the Company's ability to incur other debt, dispose of assets, or change management. Interest on the amounts outstanding under the Aquila Credit Agreement accrues at prime plus 2% and was added to the loan balance through March 31, 2001. The weighted average interest rate for borrowings outstanding under the Aquila Credit Agreement at December 31, 2001 was 7%. The outstanding loan balance is due in full on September 9, 2003. As part of the transaction, the Company also entered into an Agency Agreement with Aquila under which the Company pays Aquila a marketing fee equal to 1% of the net proceeds (as defined) from the sale of the Company's oil and gas production to market the Company's gas and to negotiate the Company's gas purchase contracts. Marketing fees of \$133,000, \$119,000 and \$31,000 were recorded as oil and gas production expense in 2001, 2000 and 1999, respectively.

The Company paid approximately \$2.0 million in debt issue costs in connection with the establishment of the Aquila Credit Agreement. These costs are reflected, net of amortization, in the Company's December 31, 2001 and 2000 consolidated balance sheets, as debt issuance costs. The costs are being amortized over a period of up to 48 months using the effective interest rate method. Amortization expense, related to these costs, of \$489,000, \$439,000 and \$109,000 is included in the Company's 2001, 2000 and 1999 consolidated statements of operations, respectively.

In conjunction with the establishment and subsequent first amendment of the Aquila Credit Agreement, the Company issued to Aquila 490,000 shares of the Company's common stock (see Note 6). See Note 17 for additional stock issued in 2002.

In September 1999, the Company also entered into a sale-leaseback agreement with Universal Compression, Inc. to refinance and retire the Equipment Loan under the Bank One Facility. The Company also terminated its interest rate swap agreement related to the Equipment Loan in September 1999 for a gain of \$3,500. The sale-leaseback was recorded as a financing under the provisions of SFAS No. 98, "Accounting for Leases." The \$5.5 million obligation has a five-year term with monthly payments beginning in September 1999. The Company made principal payments totaling \$439,000 and \$384,000 to Universal Compression during 2001 and 2000, respectively. The obligation bears interest at an imputed interest rate of 12.8%.

In July 1998, the Company negotiated an unsecured term loan for up to \$205,000 with Bank One, Colorado, N.A. to finance the purchase of land and a building for the Company's field office. The Company drew \$155,000 on this loan during 1998. Principal and interest is payable quarterly. The Company repaid \$16,000 and \$15,000 of this loan during 2001 and 2000, respectively. In May 2001, the due date of the unsecured note payable was extended from April 2002 to July 2006, and the interest rate was reduced from 8.5% to 8% per annum.

Estimated principal payments on outstanding debt at December 31, 2001 are as follows:

(In thousands)

| 2002 | \$ 517 |
|------|--------|
| 2003 | 27,297 |
| 2004 | 3,514  |
| 2005 | 17     |

2006 Thereafter

> \$31,386 ======

41

## NOTE 4. COMMITMENTS AND CONTINGENCIES

#### Operating Leases:

The Company leases office space, office equipment and vehicles under non-cancelable leases which expire in 2003. Rental expense is recognized on a straight-line basis over the terms of the leases. The total minimum rental commitments at December 31, 2001 are as follows:

| (In thousands) |
|----------------|
| \$238          |
| 45             |
| 20             |
|                |
| \$303          |
| ====           |
|                |

Rent expense was \$337,000, \$373,000 and \$305,000 for the years ended December 31, 2001, 2000 and 1999, respectively.

#### Contingencies:

As of December 31, 2001, the Revenue and Taxation Department of the Jicarilla Apache Nation (the "Nation") issued to the Company Possessory Interest Tax assessments for 1998, 1999, 2000 and 2001 totaling \$3.5 million, including related penalties and interest. The Company has paid the assessments under protest. This amount is included in the Company's December 31, 2001 consolidated balance sheet under prepaid expenses. Company has filed protests with the Nation taking the position that, among other things, certain rules and regulations promulgated in December 2000 by the Nation do not apply to the determination of Possessory Interest Tax for years prior to 2001. The first protest covering approximately \$1.6 million for the periods prior to 2001 was denied in July 2001. The Company has filed an appeal. In October and November 2001, two additional protests covering \$850,000 were denied. The Company intends to file appeals relating to the denial of these two protests. In connection with the decisions relating to the denial of these two protests, the Department recalculated the late payment charges in the original assessments and has refunded \$168,000, including interest, to the Company. In March 2002, the Company was assessed an additional \$1.5 million for 2002. The Company intends to file a protest for this amount also. The Company has: 1) requested that the Legislative Council of the Nation grant the Company relief, and 2) engaged New Mexico counsel to represent it. The final outcome of this matter cannot yet be predicted.

By letter dated October 9, 2001, the Company was advised that the Minerals Management Service will audit the royalties payable on production from certain oil and gas properties in which the Company owns an interest. The audit began in mid-November 2001. The final outcome of this matter cannot yet be predicted.

In June 2001, in connection with staff cuts that were part of general corporate reductions, the Company terminated an employee. The employee filed a complaint, in which he claims he was wrongfully terminated. The Company believes the allegations of the suit are wholly without merit, and intends to defend itself vigorously, but cannot predict the outcome of the case.

In December 1998, Del Mar Drilling Company ("Plaintiff") filed a civil action against Mallon Oil. Plaintiff sought damages for an alleged breach of contract in the amount of \$348,100, plus interest, costs and attorney's fees. In March 2001, the Company settled with the Plaintiff by paying the Plaintiff \$50,000 in cash, and conveying to the Plaintiff certain used drilling materials having an estimated salvage value of \$14,000.

In 1992, the Minerals Management Service commenced an audit of royalties payable on production from certain oil and gas properties in which the Company owns an interest. The audit was initiated against the predecessor operator of the properties, but the Company has since undertaken primary responsibility for resolving matters that arise out of the audit. The Company's liability with respect to the predecessor operator's liability is limited to \$100,000.

However, the Company may have an additional liability with respect to transactions that have occurred subsequent to its purchase of the oil and gas properties in question. The audit focused on several matters, the most significant of which were the manner in which production is measured and the manner in which royalties are calculated and accounted for. Certain alleged deficiencies preliminarily suggested by the audit were contested. Determinations contrary to several of the Company's positions were rendered in June 1999, which the Company has determined not to appeal. Certain key items relating to the calculation of royalties have yet to be determined. A determination contrary to the Company's position concerning so-called "major portion" issues was recently rendered by the Department of the Interior. Company's interests in this controversy are represented by outside legal counsel who is appealing the Department of the Interior's rulings. In addition, the Company has recently determined to attempt to negotiate a private protocol addressing the manner in which royalties are calculated and accounted for. The final outcome of these matters cannot yet be predicted.

#### NOTE 5. MANDATORILY REDEEMABLE CONVERTIBLE PREFERRED STOCK

In April 1994, the Company completed the private placement of 400,000 shares of Series B Mandatorily Redeemable Convertible Preferred Stock, \$0.01 par value per share (the "Series B Stock"). The Series B Stock bore an 8% dividend payable quarterly, and was convertible into shares of the Company's common stock at an adjusted conversion price. Proceeds from the placement were \$3,774,000, net of stock issue costs of \$226,000. In connection with the Series B Stock, dividends of \$19,000, \$77,000 and \$108,000 were paid in 2001, 2000 and 1999, respectively. Accretion of preferred stock issue costs was \$2,000, \$8,000 and \$12,000 in 2001, 2000 and 1999, respectively.

In April 2000, the Company redeemed 55,200 shares of its Series B Stock at the mandatory redemption price of \$10 per share by issuing a convertible promissory note for \$552,000 to the Series B holder, a company in which one of Mallon's directors is also a director. Interest on the note accrued at 11.3% and was payable quarterly beginning on June 30, 2000. The note and all accrued interest was paid in full in October 2000. The Company redeemed the remaining 80,000 shares of Series B Stock in April 2001 at the mandatory redemption price of \$10.00 per share.

#### NOTE 6. MANDATORILY REDEEMABLE COMMON STOCK

In September 1999, in conjunction with the establishment of the Aquila Credit Agreement, the Company issued to Aquila 420,000 shares of the Company's common stock. In November 2000, in conjunction with an amendment to the Aquila Credit Agreement, the Company issued an additional 70,000 shares to Aquila. These transactions were recorded as Mandatorily Redeemable Common Stock in the accompanying consolidated balance sheets, based on the market value of the Company's common stock on the date of issuance. Aquila has a one-time right to require the Company to purchase the 490,000 shares at \$12.50 per share during the 30-day period beginning September 9, 2003. The difference between the value of the shares at the redemption price of \$12.50 per share and the market value of the shares on the date of issuance is being accreted to the redemption date using the effective interest method. Accretion of \$605,000, \$428,000 and \$116,000 was recorded during the years ended December 31, 2001, 2000 and 1999, respectively, as a direct charge to additional paid-in capital and was included in the net loss attributable to common shareholders in the Company's consolidated statements of operations for 2001, 2000 and 1999.

#### NOTE 7. CAPITAL

#### Preferred Stock:

The Board of Directors is authorized to issue up to 10,000,000 shares of preferred stock having a par value of \$.01 per share, to establish the number of shares to be included in each series, and to fix the designation, rights, preferences and limitations of the shares of each series. At December 31, 2001 and 2000, -0- and 80,000 shares of Series B Preferred Stock were outstanding, respectively.

#### Common Stock:

In October 2000, the Company issued 2,660,000 shares of its common stock in a public offering at a price of \$6.25 per share. The Company received net proceeds, after commissions and other costs, of approximately \$15.3 million, which was used primarily to finance the Company's oil and gas drilling activities.

## Warrants:

The Company has outstanding warrants to purchase an aggregate of 85,334 shares of common stock, as described below.

In July 1999, the Company entered into a financial consulting services contract with Bear Ridge Capital LLC. Under the contract, Bear Ridge Capital was paid a monthly retainer and was issued warrants to purchase an aggregate of 40,000 shares of the Company's common stock at a per share exercise price of \$0.01. Warrants covering 10,000 shares vested on July 1, 2001. The remaining warrants were forfeited. During 2001, 2000 and 1999, the Company recorded \$3,000, \$26,000 and \$25,000, respectively, of stock compensation expense related to these warrants. Bear Ridge Capital is wholly-owned by a Company director and officer.

Warrants to purchase an aggregate of 78,023 shares of the Company's common stock at an adjusted exercise price of \$8.01 per share were issued in June 1995 to the holders of Laguna Gold Company's Series A Preferred Stock in connection with the private placement of that stock. In June 2000, warrants to purchase 8,426 shares were exercised for total proceeds of \$67,500. The remaining 69,597 warrants expired June 30, 2000.

In October 1998, several members of the Company's Board of Directors purchased from a third party 40,000 (of 160,000) warrants with an exercise price of \$7.80 per share issued by the Company in October 1996. On December 11, 1998, the exercise price of all 160,000 outstanding warrants was reduced to \$6.88 per share, the closing price of the Company's stock on that day. The repricing of the warrants was done in conjunction with the repricing of the Company's stock options as discussed in Note 9. The warrants originally were to expire on October 16, 2000. In October 1999, the Company extended the expiration date of all 160,000 outstanding warrants from October 16, 2000 to December 31, 2002. As a result of the extension, the Company recorded approximately \$217,000 of stock compensation expense in fourth quarter 1999. In September 2001, one of the Company's directors became an officer of the Company. This individual held 84,666 of the 160,000 warrants discussed above. As part of his employment agreement, he exchanged all 84,666 of his warrants for 18,000 shares of the Company's common stock.

#### NOTE 8. SHAREHOLDER RIGHTS PLAN

In June 2001, the Company's Board of Directors declared a dividend on its shares of common stock (the "Common Shares") of preferred share purchase rights (the "Rights") as part of a Shareholder Rights Plan (the "Plan"). The Plan is designed to insure that all shareholders of the Company receive fair value for their Common Shares in the event of a proposed takeover of the Company and to guard against the use of partial tender offers or other coercive tactics to gain control of the Company without offering fair value to the Company's shareholders. At the present time, the Company knows of no proposed or threatened takeover, tender offer or other effort to gain control of the Company. Under the terms of the Plan, the Rights will be distributed as a dividend at the rate of one Right for each Common Share held. Shareholders will not actually receive certificates for the Rights, but the Rights will become part of each Common Share. All Rights expire on June 30, 2006.

Each Right will entitle the holder to buy shares of common stock at an exercise price of \$40.00. The Rights will be exercisable and will trade separately from the Common Shares only if a person or group acquires beneficial ownership of 20% or more of the Company's Common Shares or commences a tender or exchange offer that would result in such a person or group owning 20% or more of the Common Shares. Only when one or more of these events occur will shareholders receive certificates for the Rights.

If any person actually acquires 20% or more of the Common Shares -- other than through a tender or exchange offer for all Common Shares that provides a fair price and other terms for such shares -- or if a 20% or more shareholder engages in certain "self-dealing" transactions or engages in a merger or other business combination in which the Company survives and its Common Shares remain outstanding, the other shareholders will be able to exercise the Rights and buy Common Shares of the Company having twice the value of the exercise price of the Rights. In other words, payment of the \$40.00 per Right exercise price will entitle the holder to acquire \$80.00 worth of Common Shares. Additionally, if the Company is involved in certain other mergers where its shares are exchanged, or certain major sales of assets occur, shareholders will be able to purchase the other party's common shares in an amount equal to twice the value of the exercise price of the Rights.

The Company will be entitled to redeem the Rights at \$.01 per Right at any time until the tenth day following public announcement that a person has acquired a 20% ownership position in Common Shares of the Company. The Company in its discretion may extend the period during which it can redeem the Rights.

## NOTE 9. STOCK COMPENSATION

At December 31, 2001, the Company had two stock-based compensation plans. As permitted under SFAS No. 123, the Company has elected to continue to

measure compensation costs using the intrinsic value method of accounting prescribed by APB Opinion No. 25. Under that method, the difference between the exercise price and the market value of the shares at the date of grant is charged to compensation expense, ratably over the vesting period, with a corresponding increase in shareholders' equity. Compensation costs charged against income for all plans were \$1,840,000, \$545,000 and \$21,000 for 2001, 2000 and 1999, respectively.

Under the Mallon Resources Corporation 1988 Equity Participation Plan (the "1988 Equity Plan"), 250,000 shares of common stock have been reserved in order to provide for incentive compensation and awards to employees and consultants. The 1988 Equity Plan provides that a three-member committee may grant stock options, awards, stock appreciation rights, and other forms of stock-based compensation in accordance with the provisions of the 1988 Equity Plan. The options vest over a period of up to four years and expire over a maximum of 10 years from the date of grant.

In June 1997, the shareholders approved the Mallon Resources Corporation 1997 Equity Participation Plan (the "1997 Plan") under which shares of common stock have been reserved to provide employees, consultants and directors of the Company with incentive compensation. The 1997 Plan is administered by a committee of the Board of Directors who may, in its sole discretion, select the participants, and determine the number of shares of common stock to be subject to incentive stock options, non-qualified options, stock appreciation rights and other stock awards in accordance with the provisions of the 1997 Plan. The aggregate number of shares of common stock that may be issued under the 1997 Plan is equal to 11% of the number of outstanding shares of common stock from time to time. This authorization may be increased from time to time by approval of the Board of Directors and by the ratification of the shareholders of the Company. In 2001, the Committee approved the grant of 475,000 stock options with an exercise price of \$0.01 each. In 2000, the Committee approved the grant of 122,384 stock options with an exercise price of \$0.01 each and 4,000 stock options at above fair value. No options were granted under the 1997 Plan during 1999. The options vest over a period of up to five years and expire over a maximum of 10 years from the date of grant.

In 1997, the Company granted to a consultant options to purchase 3,000 of the Company's common shares at \$8.50 per share, exercisable from November 1997 to December 2000 which expired unexercised. In 1999, the Company granted this same individual additional options to purchase 3,000 of the Company's common shares at \$8.50 per share, exercisable from January 1999 to December 2001. The exercise price of these 3,000 options were reduced from \$8.50 per share to \$0.01 per share in 2001 and were exercised in 2001. These options were not part of either the 1988 Equity Plan or the 1997 Plan. During 2001 and 1999, the Company recorded \$2,000 and \$22,000 of compensation expense related to these options. No compensation expense related to these options was recorded in 2000.

The following table summarizes activity with respect to all outstanding stock options.

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|                           |              |      |                     | Weighted<br>Average |       |
|---------------------------|--------------|------|---------------------|---------------------|-------|
|                           |              |      | Shares              | Exercise            | Price |
| Outstanding at            | December 31, | 1998 | 817,404             | \$6.25              |       |
| Granted                   |              |      | 3,000               | 8.50                |       |
| Exercised                 |              |      | ( , ,               | 6.82                |       |
| Forfeited                 | Docombon 01  | 1000 | (10,200)            |                     |       |
| Outstanding at            | December 31, | 1999 | 417,969             | 5.71                |       |
| Granted                   |              |      | ,                   | 0.23                |       |
| Exercised<br>Forfeited    |              |      | (18,567)            |                     |       |
|                           | Docombox 21  | 2000 | (16,133)            |                     |       |
| Outstanding at<br>Granted | December 31, | 2000 | /                   | 4.55<br>0.01        |       |
| Exercised                 |              |      | 475,000<br>(94,734) |                     |       |
| Forfeited                 |              |      | (125, 864)          | 5.52                |       |
| Forrested                 |              |      | (123,004)           | 3.32                |       |
| Outstanding at            | December 31, | 2001 | 764,055             | 2.10                |       |
|                           |              |      | ======              | =====               |       |
| Options exerci            | sable:       |      |                     |                     |       |
| December 31,              |              |      | 200,017             | \$4.95              |       |
| ,                         |              |      | ======              | =====               |       |
| D 0.4                     | 0000         |      | 004 504             | <b>4.00</b>         |       |
| December 31,              | 2000         |      | 324,564             | \$4.68              |       |
|                           |              |      | ======              | =====               |       |
| December 31,              | 2001         |      | 359,597             | \$4.45              |       |
| ,                         |              |      | ,                   |                     |       |

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The weighted average remaining contractual life of the options outstanding under both the 1988 Equity Plan and 1997 Plan at December 31, 2001 is approximately 8 years.

In January 2001, the Company granted a total of 25,000 shares of restricted common stock and charged \$76,000 against income, based on the fair market value of the shares as of the date of grant.

In April 1997, the Company granted a total of 25,000 shares of restricted common stock to three of its officers as an inducement to continue in its employ. The fair market value of the shares at the date of grant was charged ratably over the vesting period of three years. The Company charged \$-0-, \$7,000 and \$37,000 against income in 2001, 2000 and 1999, respectively, related to this grant. The grant of restricted stock was not a part of the Company's equity plans.

Had compensation expense for the Company's 2001, 2000 and 1999 grants of stock-based compensation been determined consistent with the fair value based method under SFAS No. 123, the Company's net loss, net loss attributable to common shareholders, and the net loss per share attributable to common shareholders would approximate the pro forma amounts below:

|   | 2001<br>As<br>Reported<br>(In thousa | Pro<br>Forma<br>inds) | 2000<br>As<br>Reported | Pro<br>Forma | 1999<br>As<br>Reported | Pro<br>Forma |
|---|--------------------------------------|-----------------------|------------------------|--------------|------------------------|--------------|
| Net loss<br>Net loss attribut                 |                                      | \$(31,705)            | \$(6,531)              | \$(6,664)    | \$(2,777)              | \$(3,266)    |
| shareholders Net loss per shar attributable t | e                                    | (32,331)              | (7,044)                | (7,177)      | (3,013)                | (3,502)      |
| shareholders                                  | (2.99)                               | (3.03)                | (0.83)                 | (0.84)       | (0.41)                 | (0.48)       |

The fair value of each option is estimated as of the grant date, using the Black-Scholes option-pricing model, with the following assumptions:

|  | 2001                         | 2000                       | 1999                       |
|--|------------------------------|----------------------------|----------------------------|
| Risk-free interest rate<br>Expected life (in years)<br>Expected volatility<br>Expected dividends | 4.55%<br>6<br>99.25%<br>0.0% | 6.6%<br>6<br>93.8%<br>0.0% | 6.3%<br>5<br>69.5%<br>0.0% |
| Weighted average fair value of options granted   | \$6.38                       | \$5.84                     | \$5.28                     |

In July 1999, the Company adopted a Stock Ownership Encouragement Program to encourage holders of options to exercise their rights to purchase shares of the Company's common stock. Under the program, the Company may lend option holders the funds necessary to exercise their options. Funds advanced are immediately paid to the Company in connection with the exercise of the options. As a result, the Company incurs no cash outlay. Loans made under the program must be approved by the Board of Directors or by its Compensation Committee, and are represented by secured, interest-bearing, full recourse promissory notes from the participants.

In September 1999, certain officers of the Company exercised options to purchase 381,360 shares of common stock at an exercise price of \$6.88 per share, and borrowed funds from the Company to do so. The notes bore interest at 7%, which was due along with the principal in August 2002. In October 2000, the Company amended the notes to extend the due date of the principal and accrued interest from August 2002 to August 2004 and to provide for the cancellation of the notes upon the occurrence of a "Change of Control" of the Company as defined in the Company's bylaws. The notes and accrued interest were reflected as a reduction of shareholders' equity in the accompanying consolidated balance sheets for 2000.

In May 2001, in connection with a termination settlement reached with a former officer of the Company, the Company purchased certain interests in an oil and gas limited liability company from the officer valued at \$350,000.

The proceeds were used to reduce the balance of the note receivable from the officer. The remaining principal and accrued interest on the note of \$364,000 was forgiven and is reflected as a non-cash charge to general and administrative expense for the year ended December 31, 2001 in the accompanying consolidated statements of operations. In addition, because 76,066 unvested options to purchase shares of the Company's common stock vested upon his termination and became immediately exercisable, the Company recorded a non-cash charge of \$195,000 to general and administrative expense for the year ended December 31, 2001 in the accompanying consolidated statements of operations. This charge is included in the total expensed in 2001 for all stock compensation plans discussed above.

In June 2001, the Company's Board of Directors approved a measure to forgive a portion of the interest and principal on the notes receivable from the remaining officers. For accounting purposes, the Company has treated the partial forgiveness as a repurchase of the common stock underlying the notes receivable, a cancellation of the notes receivable and the grant of options to purchase 287,462 shares of common stock at \$1.00 per share. In connection with the assumed repurchase of common stock and the cancellation of the notes receivable, the Company recorded a non-cash charge of \$533,000, which is reflected in general and administrative expense for the year ended December 31, 2001 in the accompanying consolidated statements of operations. The options to purchase 287,462 shares of common stock discussed above are treated as variable awards for accounting purposes. Compensation expense will be recognized for the amount of any increases in the stock price above the exercise price of \$1.00 until the options are exercised, forfeited or expire unexercised. Any decreases in the stock price will be recognized as a decrease in compensation expense, limited to the amount of compensation expense previously recognized as a result of increases in the stock price. As a result of the variable nature of the options discussed above, the Company recorded a non-cash charge of \$581,000 for the year ended December 31, 2001, which is reflected in general and administrative expense and is based on the change in the stock price from the exercise price of \$1.00.

In June 2001, the Compensation Committee of Mallon's Board of Directors adopted a policy that, upon a change of control of the Company, the exercise price on outstanding stock options held by then current employees of the Company will be reduced to \$0.01 from an average exercise price of \$6.88. December 31, 2001, 193,864 outstanding stock options were affected by this new policy. Under the provisions of FASB Interpretation No. 44, "Accounting for Certain Transactions Involving Stock Compensation," the Company will be required to account for the options as variable awards from the modification date until the date the options are exercised, forfeited or expire unexercised. Compensation expense will be recognized for the amount of any increases in the stock price above the original exercise price per share until the options are exercised, forfeited or expire unexercised, or until a change of control event occurs. Any decreases in the stock price will be recognized as a decrease in compensation expense, limited to the amount of compensation expense previously recognized as a result of increases in the stock price. If and when the change of control event occurs, compensation expense will be measured for the difference between the stock price on that date and \$0.01 per share and will be recognized as a non-cash charge to general and administrative expense. As of December 31, 2001, no compensation expense had been recorded related to the options discussed above.

### NOTE 10. BENEFIT PLANS

Effective January 1, 1989, the Company and its affiliates established the Mallon Resources Corporation 401(k) Profit Sharing Plan (the "401(k) Plan"). The Company and its affiliates match contributions to the 401(k) Plan in an amount up to 25% of each employee's monthly contributions. The Company may also contribute additional amounts at the discretion of the Compensation Committee of the Board of Directors, contingent upon realization of earnings by the Company which, at the sole discretion of the Compensation Committee, are adequate to justify a corporate contribution. For the years ended December 31, 2001, 2000 and 1999, the Company made matching contributions of \$42,000, \$44,000 and \$32,000, respectively. No discretionary contributions were made during any of the three years ended December 31, 2001.

The Company maintains a program which provides bonus compensation to employees from oil and gas revenues which are included in a pool to be distributed at the discretion of the Chairman of the Board. For the years ended December 31, 2001, 2000 and 1999, a total of \$618,000, \$156,000 and \$141,000, respectively, was distributed to employees. Of the amount distributed in 2001, approximately \$398,000 was related to proceeds received from the sale of the Company's Delaware Basin properties.

## NOTE 11. HEDGING ACTIVITIES

The Company periodically enters into commodity derivative contracts and fixed-price physical contracts to manage its exposure to oil and gas price

volatility. Commodity derivatives contracts, which are generally placed with major financial institutions or with counterparties of high credit quality that the Company believes are minimal credit risks, may take the form of futures contracts, swaps or options. The oil and gas reference prices of these commodity derivatives contracts are based upon crude oil and natural gas futures which have a high degree of historical correlation with actual prices received by the Company. Prior to January 1, 2001, the Company accounted for its commodity derivatives contracts using the hedge (deferral) method of accounting. Under this method, realized gains and losses from the Company's price risk management activities are recognized in oil and gas revenue when the associated production occurs and the resulting cash flows are reported as cash flows from operating activities. Gains and losses from commodity derivatives contracts that are closed before the hedged production occurs are deferred until the production month originally hedged. In the event of a loss of correlation between changes in oil and gas reference prices under a commodity derivatives contract and actual oil and gas prices, a gain or loss would be recognized currently to the extent the commodity derivatives contract did not offset changes in actual oil and gas prices.

On January 1, 2001, the Company adopted SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" as amended by SFAS No. 137 and SFAS No. 138. Under SFAS No. 133, all derivative instruments are recorded on the balance sheet at fair value. If the derivative does not meet specific hedge accounting criteria or is not designated as a hedge, the gain or loss on the derivative is recognized currently in earnings. If the derivative qualifies for hedge accounting, the gain or loss on the derivative is deferred in other comprehensive income/loss, a component of shareholders' equity, to the extent the hedge is effective.

All hedge transactions are subject to the Company's risk management policy, which does not permit speculative positions. The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking the hedge. This process includes specific identification of the hedging instrument and the hedge transaction, the nature of the risk being hedged and how the hedging instrument's effectiveness will be assessed. Both at the inception of the hedge and on an ongoing basis, the Company assesses whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows of hedged items.

Under the Aquila Credit Agreement, the Company may be required to maintain price hedging arrangements in place with respect to up to 65% of its oil and gas production. Accordingly, at December 31, 2001, the Company had price swaps covering 3,406,000 MMBtu of gas related to production for 2002-2004 at fixed prices ranging between \$2.55-\$3.91 per MMBtu. In addition, the Company had outstanding at December 31, 2001 basis swaps to fix the differential between the NYMEX (Henry Hub) price and the index price at which the hedged gas is to be sold for 3,406,000 MMBtu for 2002-2004.

The following table indicates the Company's outstanding energy swaps at December 31, 2001:

| Product                    | Production           | Fixed Price             | Duration                 | Reference                              |
|----------------------------|----------------------|-------------------------|--------------------------|--|
| Gas (MMBtu)<br>Gas (MMBtu) | 1,558,000<br>996,000 | \$2.55-\$3.91<br>\$2.55 | 1/02-12/02<br>1/03-12/03 | NYMEX (Henry Hub)<br>NYMEX (Henry Hub) |
| Gas (MMBtu)                | 852,000              | \$2.55                  | 1/04-12/04               | NYMEX (Henry Hub)                      |

The Company had price swaps covering 171,000 barrels of oil related to production from its Delaware Basin properties for 2001-2004 at fixed prices ranging from \$17.38-\$17.81 per barrel. In September 2001, in conjunction with the sale of the Delaware Basin properties (see Note 2), the Company settled the crude oil swaps for a total cost of \$1,325,000. At December 31, 2001, this transaction is reflected as a part of the loss on the sale of oil and gas properties.

At December 31, 2001, the Company had recorded a current derivative asset of \$229,000, a long-term derivative liability of \$1.4 million and an unrealized loss of \$1.2 million in accumulated other comprehensive loss. No related income tax effects were recorded because of the Company's net operating loss carryforward.

On January 1, 2001, in accordance with the transition provisions of SFAS No. 133, the Company recorded a loss of \$15.2 million in accumulated other comprehensive loss representing the cumulative effect of an accounting change to recognize at fair value all cash flow derivatives. The Company recorded corresponding cash flow hedge derivative liabilities of \$15.2 million.

During 2001, losses of \$3.3 million were transferred from accumulated other comprehensive loss to oil and gas revenues related to settled positions and an unrealized gain of \$10.7 million was recorded to other comprehensive income to adjust the fair value of the open positions. The Company expects to reclassify as increases to earnings during the next twelve months approximately \$229,000 of unrealized hedging gains in accumulated other comprehensive loss at December 31, 2001.

For the years ended December 31, 2001, 2000 and 1999, the Company's losses under its swap agreements were \$3,292,000, \$8,965,000 and \$102,000, respectively, and are included in oil and gas sales in the Company's consolidated statements of operations. At December 31, 2001, the estimated net amount the Company would have paid to terminate its outstanding energy swaps and basis swaps, described above, was approximately \$1,194,000.

#### NOTE 12. MAJOR CUSTOMERS

Sales to customers in excess of 10% of total revenues for the years ended December 31, 2001, 2000 and 1999 were:

|          |   | 2001<br>(In thousands) | 2000     | 1999    |
|----------|---|------------------------|----------|---------|
| Customer | Α | \$11,422               | \$11,970 | \$2,368 |
| Customer | В | 5,288                  | 5,161    | 2,347   |
| Customer | С | 1,894                  | 3,274    | 2,025   |
| Customer | D |                        |          | 4,087   |

#### NOTE 13. INCOME TAXES

The Company incurred a loss for book and tax purposes in all periods presented. There is no income tax benefit or expense for the years ended December 31, 2001, 2000 and 1999.

Deferred tax assets are comprised of the following as of December 31, 2001 and 2000:

|   | 2001<br>(In thousa                    | 2000<br>ands)                  |
|---|---------------------------------------|--------------------------------|
| Deferred Tax Assets: Net operating loss and percentage depletion carryforward Oil, gas and other property basis differences Other Total deferred tax assets | \$ 18,496<br>8,121<br>1,211<br>27,828 | \$ 14,491<br><br>387<br>14,878 |
| Deferred Tax Liabilities:<br>Oil, gas and other property basis differences<br>Net deferred tax assets   | <br>27,828                            | (2,101)<br>12,777              |
| Less valuation allowance  | (27,828)                              | (12,777)                       |
| Net deferred tax assets   | \$<br>======                          | \$<br>======                   |

In 2001, in connection with the sale of the Delaware Basin oil and gas properties (see Note 2), the Company utilized approximately \$7,300,000 of a previously unrecognized capital loss carryforward to offset capital gain realized on the sale.

At December 31, 2001, for Federal income tax purposes, the Company had a net operating loss carryforward of approximately \$47,300,000, which expires in varying amounts between 2002 and 2021. In addition, at December 31, 2001, the Company had a percentage depletion carryforward of approximately \$2,300,000, which will not expire.

#### NOTE 14. RELATED PARTY TRANSACTIONS

In January and February 2002, the Company forgave certain notes receivable from certain officers and a director of the Company plus accrued interest totaling \$57,556. Accordingly, a provision for \$57,556 was made in December 2001 to reduce the carrying value of the notes.

Please refer to Note 9 for discussion regarding the partial forgiveness of

certain notes receivable from related-party shareholders in May and June 2001.

In July 1999, the Company entered into a financial consulting services contract with Bear Ridge Capital LLC, which is wholly-owned by one of the Company's directors. In September 2001, this individual became an officer of the Company. Under the contract, Bear Ridge Capital was paid a monthly retainer and was issued warrants to purchase an aggregate of 40,000 shares of the Company's common stock at a per share exercise price of \$0.01. Warrants covering 10,000 shares of the Company's common stock vested on July 1, 2001. The remaining warrants were forfeited (see Note 7). During 2001, 2000 and 1999, the Company paid Bear Ridge Capital \$99,000, \$121,000 and \$110,000 in fees, respectively, and expensed \$3,000, \$26,000 and \$25,000 in stock compensation expense, respectively, related to the warrants. In September 2001, this consulting agreement was terminated and the Company entered into an employment agreement with the principal of Bear Ridge Capital LLC.

In February 2000, the Compensation Committee of the Company's Board of Directors granted to the Chairman of the Company certain overriding royalty interests burdening certain oil and gas concessions that the Company may be awarded by the Government of Costa Rica.

### NOTE 15. SUPPLEMENTARY INFORMATION ON OIL AND GAS OPERATIONS

Certain historical costs and operating information relating to the Company's oil and gas producing activities as of and for the years ended December 31, 2001, 2000 and 1999 are as follows:

|  | 2001<br>(In thousa   | 2000<br>nds)  | 1999   |
|--|--|---|--|
| Capitalized Costs Relating to Oil and Gas Activities: Oil and gas properties (see notes 1-4 below) Natural gas processing plant Accumulated depreciation, depletion and amortization (1), (3), (4)                                     | \$ 93,933  | \$120,972   | \$103,315  |
|  | 8,648  | 8,560   | 8,341  |
|  | (69,669)   | (58,408)  | (52,884)   |
|  | \$ 32,912  | \$ 71,124   | \$ 58,772  |
|  | ======   | ======  | ======   |
| Costs Incurred in Oil and Gas Producing Activities: Property acquisition costs Exploration costs Development costs: Gas plant processing Pipeline Salt water disposal Drilling   | \$ 816<br>2,872<br>88<br>3,026<br><br>10,701<br>\$ 17,503<br>======= | \$ 578<br>2,860<br>219<br>1,593<br>63<br>12,867<br>\$ 18,180<br>======= | \$ 123<br>2,080<br>80<br>1,646<br>326<br>5,502<br>\$ 9,757 |
| Results of Operations from Oil and Gas Producing Activities: Oil and gas sales Lease operating expense Depletion and depreciation Impairment of oil and gas properties (1) Results of operations from oil and gas producing activities | \$ 19,340  | \$ 16,803   | \$ 13,138  |
|  | (12,049)   | (7,595)   | (5,107)  |
|  | (6,776)  | (5,828)   | (4,587)  |
|  | (16,418)   |   |  |
|  | \$(15,903)   | \$ 3,380  | \$ 3,444   |

<sup>(1)</sup> In the third quarter of 2001, the net book value of the Company's oil and gas properties exceeded the net present value of the underlying reserves. Accordingly, the Company wrote-down its oil and gas properties at September 30, 2001 by \$16,418,000, utilizing commodity prices subsequent to September 30, 2001. At December 31, 2001, 2000 and 1999, the net present value of the underlying reserves exceeded the net book value of the Company's oil and gas properties.

<sup>(2)</sup> Includes \$2,104,000 of unevaluated property costs not being amortized at December 31, 2001, of which \$884,000 is related to Costa Rica. In 2001, 2000 and 1999, \$792,000, \$341,000 and \$107,000 were incurred, respectively, of which \$427,000, \$304,000 and \$43,000, respectively, were related to Costa Rica. The Company anticipates that substantially all unevaluated costs will be classified as evaluated costs within 5 years.

<sup>(3)</sup> During 2000, the Company retired \$304,000 of oil and gas properties and

accumulated depletion related to Offshore Belize.

- (4) During 2001, the Company sold its oil and gas properties in the Delaware Basin. As discussed in Note 2, because the sale significantly altered the relationship between the Company's capitalized costs and its proved oil and gas reserves, the Company recognized a loss on the sale of oil and gas properties of \$3,128,000 million for the year ended December 31, 2001. The loss included costs of approximately \$32,521,000 from an allocation of the Company's total undepleted full cost pool at June 30, 2001, between the properties sold and the properties retained, based on the relative estimated fair value of the properties sold and retained.
- (5) Lease operating expense in 2001 includes assessments for possessory interest taxes, interest and penalties of approximately \$2,200,000 for 1998-2000 and \$1,100,000 for 2001, which the Company is protesting.

Estimated Quantities of Proved Oil and Gas Reserves (unaudited):

Set forth below is a summary of the changes in the net quantities of the Company's proved crude oil and natural gas reserves estimated by independent consulting petroleum engineering firms for the years ended December 31, 2001, 2000 and 1999. All of the Company's reserves are located in the continental United States.

|  | Oil<br>(MBbls) | Gas<br>(MMcf) |
|--|----------------|---------------|
| Proved Reserves                                  |                |               |
| Reserves, December 31, 1998                      | 1,264          | 84,161        |
| Extensions, discoveries and additions            | 482            | 47,020        |
| Production                                       | (172)          | (5,600)       |
| Revisions  | 322            | (33,056)      |
| Reserves, December 31, 1999                      | 1,896          | 92,525        |
| Acquisitions of reserves in place                | 1              | 144           |
| Extensions, discoveries and additions            |                | 35,813        |
| Production                                       | (171)          |               |
| Revisions  | 412            | (, ,          |
| Reserves, December 31, 2000                      | 2,138          |               |
| Sales of reserves in place                       |                | (28,858)      |
| Extensions, discoveries and additions Production | (2)            | 12,690        |
| Revisions  |                | (5,954)       |
| REVISIONS  | (221)          | (35,210)      |
| Reserves, December 31, 2001                      | 28             | 53,139        |
|  | =====          | ======        |
| Proved Developed Reserves                        |                |               |
| December 31, 1998                                | 945            | 65,786        |
|  | =====          | ======        |
| December 31, 1999                                | 1,204          | 38,539        |
|  | =====          | ======        |
| December 31, 2000                                | 1,494          | 47,334        |
| ,  | =====          | ======        |
| December 31, 2001                                | 16             | 37,635        |
|  | =====          | ======        |
|  |                |               |

Standardized Measure of Discounted Future Net Cash Flows and Changes Therein Relating to Proved Oil and Gas Reserves (unaudited):

The following summary sets forth the Company's unaudited future net cash flows relating to proved oil and gas reserves, based on the standardized measure prescribed in SFAS No. 69, for the years ended December 31, 2001, 2000 and 1999:

|   | 2001<br>(In thousar               | 2000<br>nds)                        | 1999                              |
|---|-----------------------------------|-------------------------------------|-----------------------------------|
| Future cash in-flows Future production costs Future development costs | \$102,405<br>(43,674)<br>(17,259) | \$ 960,017<br>(228,350)<br>(56,057) | \$240,007<br>(80,667)<br>(31,059) |
| Future income taxes   | (168)                             | (221, 140)                          | (16,514)                          |
| Future net cash flows   | 41,304                            | 454,470                             | 111,767                           |
| Discount at 10%   | (15,722)                          | (180,689)                           | (48,719)                          |

Future net cash flows were computed using yearend prices and yearend statutory income tax rates (adjusted for permanent differences, operating loss carryforwards and tax credits) that relate to existing proved oil and gas reserves in which the Company has an interest.

The following are the principal sources of changes in the standardized measure of discounted future net cash flows at December 31, 2001, 2000 and 1999:

|   | 2001<br>(In thousan  | 2000<br>ds)           | 1999                  |
|---|----------------------|-----------------------|-----------------------|
| Standardized measure, beginning of year<br>Net revisions to previous quantity estimates and other<br>Extensions, discoveries, additions, and changes in timing of | \$ 273,781<br>32,193 | \$ 63,048<br>(12,422) | \$ 43,339<br>(10,881) |
| production, net of related costs  | 4,883                | 120,131               | 30,107                |
| Sales of reserves in place  | (111,886)            |                       |                       |
| Purchase of reserves in place   |                      | 122                   |                       |
| Changes in estimated future development costs   | 5,860                | (21,559)              | (14,053)              |
| Previously estimated development costs incurred during the period   | 2,293                | 2,875                 | 2,294                 |
| Sales of oil and gas produced, net of production costs  | (13,906)             | (18, 173)             | (8,031)               |
| Net change in prices and production costs   | (314, 162)           | 251,949               | 25,374                |
| Accretion of discount   | 27,378               | 7,033                 | 4,215                 |
| Net change in income taxes  | 119,148              | (119, 223)            | (9,316)               |
| Standardized measure, end of year   | \$ 25,582            | \$ 273,781            | \$ 63,048             |
|   | =======              | =======               | =======               |

There are numerous uncertainties inherent in estimating quantities of proved oil and gas reserves and in projecting the future rates of production, particularly as to natural gas, and timing of development expenditures. Such estimates may not be realized due to curtailment, shut-in conditions and other factors which cannot be accurately determined. The above information represents estimates only and should not be construed as the current market value of the Company's oil and gas reserves or the costs that would be incurred to obtain equivalent reserves.

NOTE 16. SUPPLEMENTAL QUARTERLY FINANCIAL DATA (Unaudited):

| 2001   | First<br>(In thousa | Second<br>nds, except | Third<br>per share a | Fourth<br>mounts)   | Total               |
|--|---------------------|-----------------------|----------------------|---------------------|---------------------|
| Revenues   | \$ 7,330            | \$ 5,403              | \$ 4,161             | \$ 2,871            | \$ 19,765           |
| Expenses   | 7,824               | 9,714                 | 25,206               | 8,386               | 51,130              |
| Net loss   | \$ (494)            | \$(4,311)             | \$(21,045)           | \$(5,515)           | \$(31,365)          |
|  | ======              | ======                | ======               | ======              | ======              |
| Net loss attributable to common shareholders                 | \$ (656)            | \$(4,462)             | \$(21,199)           | \$(5,674)           | \$(31,991)          |
|  | ======              | ======                | ======               | ======              | ======              |
| Net loss per share<br>attributable to<br>common shareholders | \$ (0.06)<br>====== | \$ (0.42)<br>======   | \$ (1.98)<br>======  | \$ (0.53)<br>====== | \$ (2.99)<br>====== |
| 2000   |                     |                       |                      |                     |                     |
| Revenues   | \$ 3,982            | \$ 3,251              | \$ 4,808             | \$ 5,266            | \$17,307            |
| Expenses   | 5,613               | 5,147                 | 5,912                | 7,166               | 23,838              |
| Net loss   | \$(1,631)           | \$(1,896)             | \$ (1,104)           | \$(1,900)           | \$(6,531)           |
|  | ======              | ======                | ======               | ======              | ======              |
| Net loss attributable to common shareholders                 | \$(1,759)           | \$(2,017)             | \$ (1,226)           | \$(2,042)           | \$(7,044)           |

Net loss per share attributable to common shareholders \$ (0.22) \$ (0.26) \$ (0.16) \$ (0.19) \$ (0.83)

### NOTE 17. SUBSEQUENT EVENT:

In February 2002, the Company notified Aquila that it would not be in compliance as of December 31, 2001 with one of the covenants under the Aquila Credit Agreement. That covenant requires the Company to maintain projected net revenue attributable to its proved reserves in sufficient amount to fully amortize the balance under the Aquila Credit Agreement by the maturity date of September 9, 2003. As a result, in February 2002, the Aquila Credit Agreement was amended for a second time. This amendment superseded the March 30, 2001, waiver by Aquila regarding the requirement for principal payments. The second amendment contains the following provisions:

- (i) As long as no new event of default occurs subsequent to the date of the second amendment, Aquila has agreed that through December 31, 2002, it will not exercise any of the remedies available to Aquila due to any event of default that occurs and is continuing regarding the amount of projected net revenue required to amortize the amounts outstanding by September 9, 2003.
- (ii) Interest on amounts outstanding accrues at prime plus 3% starting January 1, 2002, through September 30, 2002, and increases to prime plus 4% after October 1, 2002. The Company is required to pay interest only on the outstanding balance through December 31, 2002.
- (iii) The amount available under the agreement was increased by \$2.5 million, making the total available \$55.9 million. Aquila may, at its discretion, advance additional loans up to \$2.5 million to be used for development operations and/or working capital needs of the Company.
- (iv) A "change of control" provision was added, which calls for the prepayment of the entire outstanding balance, together with any accrued and unpaid interest, at the occurrence of a change of control of the Company.
- (v) The Company has the option to purchase from Aquila 490,000 shares of the Company's common stock previously issued to Aquila for a price of \$2.6 million if a sale of the Company is consummated prior to September 30, 2002.
- (vi) Aquila's one-time right to require the Company to purchase shares of the Company's common stock previously issued to Aquila (the "Put Option") was amended to provide that Aquila has the option to sell to the Company up to 490,000 shares of the Company's common stock at \$10.00 per share if a sale of the Company is consummated at any time after September 30, 2002 and prior to September 9, 2003, or at \$12.50 per share if the outstanding balance under the Aquila Credit Agreement is paid on the earlier of September 9, 2003 or the date on which Aquila notifies the Company of the acceleration of payment of the outstanding balance because of the occurrence of an event of default.
- (vii) The Company issued to Aquila 125,000 shares of the Company's common stock as a part of the amendment. If a sale of the Company is not consummated before October 1, 2002, the Company will issue Aquila an additional 150,000 shares.
- (viii) Upon a change of control of the Company occurring on or before September 30, 2002, the Company will pay Aquila \$500,000. If a change of control of the Company occurs after September 30, 2002, the Company will pay Aquila \$1,250,000.

Through March 29, 2002, the Company had drawn \$800,000 under provision (iii) above, and had \$1.7 million available for future draws.

## CONSOLIDATED BALANCE SHEETS (In thousands)

## **ASSETS**

|   |                  | December 31,     |
|---|------------------|------------------|
|   | 2002             | 2001             |
|   | (Unaudi          | ted)             |
| Current assets:   |                  |                  |
| Cash and cash equivalents                                 | \$ 1,104         | \$ 1,943         |
| Accounts receivable:                                      |                  |                  |
| Oil and gas sales   | 647              | 714              |
| Joint interest participants                               | 38               | 303              |
| Inventories   | 134              | 151              |
| Derivative asset  |                  | 229              |
| Prepaid expense and other                                 | 68               | 38               |
| Total current assets                                      | <u>1,991</u>     | <u>3,378</u>     |
| Property and equipment:                                   |                  |                  |
| Oil and gas properties, full cost method                  | 95,426           | 93,933           |
| Natural gas processing plant                              | 8,711            | 8,648            |
| Other property and equipment                              | <u>1,090</u>     | <u>1,085</u>     |
|   | 105,227          | 103,666          |
| Less accumulated depreciation, depletion and amortization | <u>(74,818</u> ) | <u>(70,414</u> ) |
|   | 30,409           | <u>33,252</u>    |
| Debt issuance costs, net                                  | 501              | 1,041            |
| Other, net  | <u>658</u>       | 300              |
| Total Assets  | <u>\$ 33,559</u> | <u>\$ 37,971</u> |

(Continued on next page)

The accompanying notes are an integral part of these consolidated financial statements.

## MALLON RESOURCES CORPORATION

## **CONSOLIDATED BALANCE SHEETS - Continued**

(In thousands, except share amounts)

## LIABILITIES AND SHAREHOLDERS' EQUITY

|  | Septe | mber 30,      | December 31,  |
|--|-------|---------------|---------------|
|  | 20    | 02            | 2001          |
|  |       | (Unaudi       | ted)          |
|  |       |               |               |
| Current liabilities:                                   |       |               |               |
| Trade accounts payable                                 | \$    | 2,912         | \$ 2,153      |
| Undistributed revenue                                  |       | 466           | 612           |
| Accrued taxes and expenses                             |       | 386           | 42            |
| Derivative liability                                   |       | 1,229         |               |
| Current portion of long-term debt, net of unamortized  |       |               |               |
| discount of \$1,127 and \$0, respectively              |       | 28,671        | <u>517</u>    |
| Total current liabilities                              | -     | 33,664        | 3,324         |
|  |       |               |               |
| Long-term debt, net of unamortized discount of \$0 and |       |               |               |
| \$1,899, respectively                                  |       | 3,724         | 28,970        |
| Derivative liability                                   |       | <u>1,522</u>  | <u>1,423</u>  |
|  |       | <u>5,246</u>  | <u>30,393</u> |
|  |       |               |               |
| Total liabilities                                      |       | <u>38,910</u> | <u>33,717</u> |

Series B Mandatorily Redeemable Convertible Preferred Stock, \$0.01 par value, 500,000 shares authorized, -0- shares issued and outstanding

Mandatorily Redeemable Common Stock, \$0.01 par value, 490,000 shares authorized, issued and outstanding, mandatory redemption of \$6,125 5,362 4,853 Shareholders' equity: Common Stock, \$0.01 par value, 25,000,000 shares authorized; 10,904,718 and 10,252,827 shares issued and outstanding, respectively 109 103 Additional paid-in capital 92,973 93,012 Accumulated deficit (101,044)(92,520)<u>(1,194</u>) Accumulated other comprehensive loss (2,751) Total shareholders' equity <u>(10,713</u>) <u>(599</u>) Total Liabilities and Shareholders' Equity \$ 33,559 \$ 37,971

The accompanying notes are an integral part of these consolidated financial statements.

## MALLON RESOURCES CORPORATION

## CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share amounts) (Unaudited)

|  |                   | ree Months<br>otember 30,<br>2001 |                  | ine Months<br>otember 30,<br>2001 |
|--|-------------------|-----------------------------------|------------------|-----------------------------------|
| Revenues:  |                   |                                   |                  |                                   |
| Oil and gas sales                                | \$ 2,564          | \$ 4,120                          | \$ 7,975         | \$ 16,496                         |
| Interest and other                               | 8                 | 41                                | <u>26</u>        | 397                               |
|  | <u>2,572</u>      | <u>4,161</u>                      | <u>8,001</u>     | <u>16,893</u>                     |
| Costs and expenses:                              |                   |                                   |                  |                                   |
| Oil and gas production                           | 1,752             | 1,898                             | 5,302            | 6,969                             |
| Depreciation, depletion and amortization         | 1,368             | 2,036                             | 4,001            | 6,120                             |
| Impairment of oil and gas properties             | 954               | 16,418                            | 954              | 16,418                            |
| Loss on sale of oil and gas properties           |                   | 3,220                             |                  | 3,220                             |
| General and administrative, net                  | 1,520             | 225                               | 3,111            | 5,207                             |
| Interest and other                               | <u>1,066</u>      | <u>1,409</u>                      | <u>3,156</u>     | 4,810                             |
|  | <u>6,660</u>      | 25,206                            | <u>16,524</u>    | 42,744                            |
| Net loss   | (4,088)           | (21,045)                          | (8,523)          | (25,851)                          |
| Dividends on preferred stock and accretion       |                   |                                   |                  | (21)                              |
| Accretion of mandatorily redeemable common stock | <u>(175</u> )     | <u>(154</u> )                     | <u>(509</u> )    | <u>(446</u> )                     |
| Net loss attributable to common shareholders     | <u>\$(4,263</u> ) | <u>\$(21,199</u> )                | <u>\$(9,032)</u> | <u>\$(26,318</u> )                |
| Basic:   |                   |                                   |                  |                                   |
| Net loss attributable to common shareholders     | <u>\$ (0.38)</u>  | <u>\$ (1.98)</u>                  | <u>\$ (0.83)</u> | <u>\$ (2.47)</u>                  |
| Weighted average shares outstanding              | <u>11,138</u>     | 10,722                            | 10,940           | <u>10,668</u>                     |

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) (Unaudited)

|   |                 | ine Months <a href="mailto:ptember 30">ptember 30</a> , <a href="mailto:2001">2001</a> |
|---|-----------------|--|
|   |                 |  |
| Cash flows from operating activities:                                   |                 |  |
| Net loss  | \$(8,523)       | \$(25,851)   |
| Adjustments to reconcile net loss to net cash provided by (used in)     |                 |  |
| operating activities:   |                 |  |
| Depreciation, depletion and amortization                                | 4,001           | 6,120  |
| Impairment of oil and gas properties                                    | 954             | 16,418   |
| Loss on sale of oil and gas properties                                  |                 | 3,220  |
| Accrued interest expense added to long-term debt                        |                 | 1,401  |
| Accrued interest income added to notes receivable from                  |                 |  |
| related party shareholders  |                 | (87)   |
| Amortization of discount on long-term debt                              | 959             | 674  |
| Non-cash stock compensation expense                                     | 190             | 2,097  |
| Partial forgiveness of notes receivable from related party shareholders |                 | 907  |
| Changes in operating assets and liabilities:                            |                 |  |
| (Increase) decrease in:   |                 |  |
| Accounts receivable   | 332             | 2,654  |
| Inventory and other assets  | (315)           | (3,591)  |
| Increase (decrease) in:   |                 |  |
| Trade accounts payable and undistributed revenue                        | 613             | (420)  |
| Accrued taxes and expenses  | 344             | 3  |
| Deferred revenue  |                 | 97   |
| Drilling advances   |                 | 12   |
| Net cash (used in) provided by operating activities                     | <u>(1,445</u> ) | <u>3,654</u>   |
| Cash flows from investing activities:                                   |                 |  |
| Additions to property and equipment                                     | (1,535)         | (15,309)   |
| Proceeds from sale of oil and gas properties, net                       |                 | 29,326   |
| Decrease in notes receivable-related parties                            |                 | 7  |
| Net cash (used in) provided by investing activities                     | <u>(1,535</u> ) | 14,024   |
| Cash flows from financing activities:                                   |                 |  |
| Proceeds from long-term debt  | 2,500           | 858  |
| Payments of long-term debt  | (364)           | (25,927)   |
| Redemption of preferred stock   |                 | (800)  |
| Proceeds from stock option and warrants exercises                       | 5               | 1  |
| Payment of preferred dividends  |                 | (19)   |
| Other   |                 | <u>(2</u> )  |
| Net cash provided by (used in) financing activities                     | <u>2,141</u>    | (25,889)   |
| Net decrease in cash and cash equivalents                               | (839)           | (8,211)  |
| Cash and cash equivalents, beginning of period                          | <u>1,943</u>    | <u>14,155</u>  |
| Cash and cash equivalents, end of period                                | <u>\$ 1,104</u> | <u>\$ 5,944</u>  |
|   |                 |  |

(Continued)

The accompanying notes are an integral part of these consolidated financial statements.

## MALLON RESOURCES CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) (Unaudited)

(Continued)

For the Nine Months

<u>Ended September 30,</u>

2002 2001

\$1,875 \$2,735

Supplemental cash flow information: Cash paid for interest INON-CASH TRANSACTIONS:

Receipt of oil and gas and real property in exchange for notes receivable from executive officers

\$ 93 \$ --

Issuance of common stock in connection with the Aquila Credit
Agreement amendment

\$ <u>187</u> \$ -

The accompanying notes are an integral part of these consolidated financial statements.

## MALLON RESOURCES CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 1. GENERAL

Mallon Resources Corporation (the "Company" or "Mallon") engages in oil and gas exploration and production through its wholly-owned subsidiary, Mallon Oil Company ("Mallon Oil"), whose oil and gas operations are conducted primarily in the State of New Mexico. The Company operates its business and reports its operations as one business segment. All significant inter-company balances and transactions have been eliminated from the Company's consolidated financial statements.

These unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, such interim statements reflect all adjustments (consisting of normal recurring adjustments) necessary to present fairly the financial position and the results of operations and cash flows for the interim periods presented. The results of operations for these interim periods are not necessarily indicative of the results to be expected for the full year. These interim statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2001.

Certain prior year amounts in the consolidated financial statements have been reclassified to conform to the presentation used in 2002.

The accompanying consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. As more fully discussed in Notes 2 and 3, the Company has suffered net losses and has significant borrowings that require, among other things, repayment in 2003 and compliance with certain restrictive covenants.

### NOTE 2. SUBSEQUENT EVENTS

On October 1, 2002, the Company entered into an Agreement and Plan of Merger among Black Hills Corporation ("Black Hills"), Black Hills Acquisition Corp., a wholly owned subsidiary of Black Hills ("Merger Sub") and the Company (the "Merger Agreement"). Pursuant to the Merger Agreement, Merger Sub will merge with and into the Company with the Company continuing as the surviving corporation and a wholly-owned subsidiary of Black Hills. Each share of common stock of the Company issued and outstanding as of the effective time of the merger will be converted into 0.044 shares of common stock of Black Hills. Completion of the merger is subject to customary conditions, including approval by the shareholders of the Company. The closing price of Black Hills' common stock on September 30, 2002, the day immediately prior to the execution of the Merger Agreement, was \$26.19 per share. If the Merger Agreement is terminated prior to the effective time of the merger under certain circumstances, the Company will pay Black Hills a termination fee of \$1,500,000.

Concurrently with the execution of the Merger Agreement, Aquila Energy Capital Corporation ("Aquila") assigned all of its rights, title and interests in that certain Credit Agreement, dated September 9, 1999, among Aquila, the Company and Mallon Oil, as amended (the "Original Credit Agreement"), to Black Hills in exchange for (i) a payment of \$29.3 million, (ii) execution of mutual releases by the Company and Aquila with respect to certain liabilities arising out of the Original Credit Agreement, (iii) the termination of the agency agreement, (iv) the termination of certain hedge agreements in exchange for a payment of \$1.2 million. Aquila assigned to the Company the 615,000 shares of common stock of the Company, including the 490,000 shares of Mandatorily Redeemable Common Stock, that the Company had issued to Aquila in connection with the Original Credit Agreement and amendments thereof. The 615,000 shares were cancelled in October 2002.

#### < PAGE>

Immediately after the assignment of the Original Credit Agreement from Aquila to Black Hills, the Company and Black Hills entered into an Amended and Restated Credit Agreement, dated October 1, 2002 (the "Amended and Restated Credit Agreement"). Pursuant to the terms of the Amended and Restated Credit Agreement, Black Hills agreed to advance to the Company up to \$3.7 million in additional funds to: (i) pay approximately \$1.2 million to a subsidiary of Aquila in connection with the termination of certain swap agreements, (ii) pay approximately \$1.5 million, plus accrued interest and penalties incurred subsequent to July 16, 2002, of the Company's 2002 Possessory Interest Tax assessed by the Jicarilla Apache Indian Nation, and (iii) fund a portion of the Company's drilling program. The amounts advanced to fund a portion of the Company's drilling program may not exceed the difference between \$2.5 million and the amount advanced to pay the 2002 Possessory Interest Tax, plus accrued interest and penalties. The Company is prohibited from using the additional proceeds available under the Amended and Restated Credit Agreement except as set forth above.

Indebtedness under the Amended and Restated Credit Agreement bears interest at the prime rate plus 4.0% and is secured by substantially all of the Company's oil and gas properties.

#### NOTE 3. CURRENT OPERATING ISSUES

The Company generated net losses of \$8.5 million, \$31.4 million, \$6.5 million and \$2.8 million for the nine months ended September 30, 2002 and for the years ended December 31, 2001, 2000 and 1999, respectively. The Company's cash flows from operating activities were \$(1.4) million, \$1.1 million, \$4.0 million

and \$2.4 million for the respective periods.

At September 30, 2002, the Company was in non-compliance with certain provisions of the Original Credit Agreement, including covenants requiring the Company (i) to maintain projected net revenue attributable to its proved reserves in an amount sufficient to fully amortize the outstanding loan balance by its maturity date, (ii) to satisfy or discharge liens filed against its properties within 30 days of their filing, and (iii) to pay its trade debt within 90 days of its due date. The Company's failure to comply with the terms of the Original Credit Agreement set forth in (i), (ii) and (iii) above constituted events of default under the Original Credit Agreement. As a result of these events of default, Aquila could have accelerated the Company's obligations under the Original Credit Agreement and declared all amounts outstanding thereunder, including interest, to be immediately due and payable. As more fully discussed in Note 2 above, concurrently with the execution of the Merger Agreement, Aquila assigned all of its rights, title and interest in the Original Credit Agreement to Black Hills.

Subsequent to the assignment of the Original Credit Agreement, the Company and Black Hills entered into the Amended and Restated Credit Facility. Black Hills agreed to waive (the "Limited Waiver") certain of the requirements under the Amended and Restated Credit Agreement, including the requirements regarding (i) the truth and correctness of certain of the Company's representations and warranties and (ii) compliance with certain affirmative and negative covenants. The Limited Waiver is in effect until such time as the Merger Agreement is terminated by any of the parties thereto for any reason (the "Merger Termination Date").

If the Merger Agreement is terminated, the Limited Waiver will automatically cease to exist and the Company will be required to (i) certify to Black Hills that all of the representations and warranties set forth in the Amended and Restated Credit Agreement are true and correct in all respects and (ii) comply with all of the covenants set forth in the Amended and Restated Credit Agreement. If the Merger Agreement is terminated, the Company may not be able to comply with certain of the covenants set forth in the Amended and Restated Credit Agreement, including covenants requiring the Company to satisfy or discharge all liens filed against its properties within 30 days of the filing of such lien and to pay its trade debt within 90 days of the due date of such debt. Failure to comply with the terms of the Amended and Restated Credit Agreement is an event of default and, if such an event of default occurs and is not cured, will give Black Hills the right to accelerate the Company's obligations and declare all amounts outstanding under the Amended and Restated Credit Agreement, including interest, to be immediately due and payable.

The Amended and Restated Credit Agreement terminates and the Company is required to repay all amounts outstanding under the Amended and Restated Credit Facility, plus accrued interest, on or prior to the Loan Termination Date. The term "Loan Termination Date" is defined in the Amended and Restated Credit Agreement and means the earlier to occur of (i) 60 days from the Merger Termination Date, but in any event not later than June 30, 2003, (ii) the date of payment or performance in full of the Company's obligations under the Loan Documents (as such term is defined in the Amended and Restated Credit Agreement), (iii) the date the Company or its shareholders execute any agreement that contemplates a change of control of the Company and (iv) the date on which Black Hills notifies the Company of the acceleration of payment of all obligations under the Amended and Restated Credit Facility as a result of an event of default.

The Company has classified all amounts owed under the Amended and Restated Credit Agreement as current at September 30, 2002 in the accompanying consolidated balance sheets. The Company's obligations under the Amended and Restated Credit Agreement are due and payable in full on the Loan Termination Date. If the Merger is not completed, the Company may not have sufficient funds available to repay the amounts outstanding under the Amended and Restated Credit Agreement. In addition, the Company may not be able to access additional funds to refinance its outstanding indebtedness on terms favorable to the Company, or at all. Provided that a loan termination event, as described above, does not occur, management believes that cash on hand, cash generated from operating activities, and borrowings available under the Amended and Restated Credit Agreement will be sufficient to meet the Company's cash requirements through June 30, 2003.

Because the Company's production is predominantly natural gas, the Company is particularly sensitive to changes in the price of natural gas. Historically, natural gas prices have experienced significant fluctuations and have been particularly volatile in recent years. Price fluctuations can result from variations in weather, levels of regional or national production and demand, availability of transportation capacity to other regions of the country and various other factors. Increases or decreases in natural gas prices received could have a significant impact on the Company's future results. If natural gas prices decline significantly from those received by the Company at September 30, 2002, or if the Company is unable to maintain production levels at its San Juan Basin properties, the Company may have to implement additional cost cutting measures in both its administrative and operating areas.

## NOTE 4. LONG-TERM DEBT

Long-term debt consists of the following:

|   | September 30,<br>        | December 31,<br>2001      |
|---|--------------------------|---------------------------|
| Note payable to Aquila Energy Capital Corporation, due 2003       | \$ 29,211                | \$26,711                  |
| Less unamortized discount   | <u>(1,127)</u><br>28,084 | <u>(1,899</u> )<br>24,812 |
| Lease obligation to Universal Compression, Inc.                   | 4,215                    | 4,567                     |
| 8.0% unsecured note payable to Bank One, Colorado, N.A., due 2006 | <u>96</u><br>32,395      | 108<br>29,487             |
| Less current portion  | (28,671)                 | (517)                     |
| Total   | <u>\$ 3,724</u>          | <u>\$28,970</u>           |

As more fully discussed in Notes 2 and 3, on October 1, 2002, Aquila assigned the Original Credit Agreement to Black Hills. Immediately after the assignment of the Original Credit Agreement to Black Hills, Black Hills and the Company entered into the Amended and Restated Credit Agreement.

#### NOTE 5. OIL AND GAS PROPERTIES

Under the full cost accounting rules of the Securities and Exchange Commission, the Company reviews the carrying value of its oil and gas properties each quarter on a country-by-country basis. Under full cost accounting rules, net capitalized costs of oil and gas properties, less related deferred income taxes, may not exceed the present value of estimated future net revenues from proved reserves, discounted at 10%, plus the lower of cost or fair market value of unproved properties, as adjusted for related tax effects. Application of these rules generally requires pricing future production at the unescalated oil and gas prices in effect at the end of each fiscal quarter and requires a write-down if the "ceiling" is exceeded, unless the prices recover subsequent to the balance sheet date but before the financial statements for the quarter are issued. If a smaller write-down is calculated using the subsequent pricing, then the smaller amount may be recorded. Using natural gas prices on September 30, 2002, no write-down of proved properties was required. However, after November 2002 meetings with the newly elected administration in Costa Rica, the Company determined that the carrying value of its unproved oil and gas properties in Costa Rica have been impaired and recorded a charge of \$954,000 to write down its oil and gas properties in the three and nine months ended September 30, 2002.

#### NOTE 6. PER SHARE DATA

Basic earnings per share is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if the Company's outstanding stock options and warrants were exercised (calculated using the treasury stock method). The consolidated statements of operations for the nine months ended September 30, 2002 and 2001 reflect only basic earnings per share because the Company was in a loss position for all periods presented and all common stock equivalents are anti-dilutive.

#### **NOTE 7. HEDGING ACTIVITY**

Under the Original Credit Agreement, the Company was required to maintain price hedging arrangements in place with respect to up to 65% of its oil and gas production. Accordingly, at September 30, 2002, the Company had price swaps covering 2,165,000 MMBtu of gas related to production for 2002-2004 at fixed prices ranging between \$2.55-\$3.28 per MMBtu. In addition, the Company had outstanding at September 30, 2002 basis swaps to fix the differential between the NYMEX (Henry Hub) price and the index price at which the hedged gas is to be sold for 2,165,000 MMBtu for 2002-2004.

The following table indicates the Company's outstanding energy swaps at September 30, 2002:

| <u>Product</u> | Annual<br><u>Production</u> | Fixed Price   | <u>Duration</u> | Market Price Reference |
|----------------|-----------------------------|---------------|-----------------|------------------------|
| Gas (MMBtu)    | 317,000                     | \$2.55-\$3.28 | 10/02-12/02     | NYMEX (Henry Hub)      |
| Gas (MMBtu)    | 996,000                     | \$2.55        | 1/03-12/03      | NYMEX (Henry Hub)      |
| Gas (MMBtu)    | 852,000                     | \$2.55        | 1/04-12/04      | NYMEX (Henry Hub)      |

At September 30, 2002, the Company had recorded a current derivative liability of \$1,229,000, a long-term derivative liability of \$1,522,000 and an unrealized loss of \$2,751,000 in accumulated other comprehensive loss. No related income tax effects were recorded because of the Company's net operating loss carryforward.

During the nine months ended September 30, 2002, gains of \$199,000 were transferred from accumulated other comprehensive loss to oil and gas revenues related to settled positions and an unrealized loss of \$1,358,000 was recorded to other comprehensive income to adjust the fair value of the open positions. The Company expects to reclassify as decreases to earnings during the next twelve months approximately \$1,229,000 of unrealized hedging losses in accumulated other comprehensive loss at September 30, 2002.

For the nine months ended September 30, 2002 and 2001, the Company's gains (losses) under its swap agreements were \$199,000 and \$(3,684,000), respectively, and are included in oil and gas sales in the Company's consolidated statements of operations. At September 30, 2002, the estimated net amount the Company would have anticipated to pay to terminate its outstanding energy swaps and basis swaps, described above, was approximately \$2,751,000. However, as more fully discussed in Note 2, this obligation was terminated on October 1, 2002, with a payment of \$1,224,000.

#### NOTE 8. COMPREHENSIVE INCOME

The Company follows Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income", which establishes standards for reporting comprehensive income. In addition to net income, comprehensive income includes all changes in equity during a period, except those resulting from investments and distributions to the owners of the Company. The following table illustrates the changes in accumulated other comprehensive loss for the periods presented (in thousands):

|   | For the Nine<br>Ended Septe<br> |                                    |
|---|---------------------------------|------------------------------------|
| Accumulated other comprehensive loss - beginning of period  | <u>\$(1,194)</u>                | <u>\$</u>                          |
| Other comprehensive loss:  Cumulative effect of change in accounting principle Reclassification adjustment for settled hedging contracts Changes in fair value of outstanding hedging positions | (199)<br>(1,358)                | (15,171)<br>3,781<br><u>10,483</u> |
| Other comprehensive loss  | <u>(1,557</u> )                 | <u>(907</u> )                      |
| Accumulated other comprehensive loss - end of period  | <u>\$(2,751</u> )               | <u>\$ (907)</u>                    |

## NOTE 9. RELATED PARTY TRANSACTIONS

Under the Company's "Stock Ownership Encouragement Program," in August 1999, two executive officers of the Company borrowed \$1,585,018 and \$391,284, respectively, from the Company that they used to exercise certain options owned by them. The officers issued promissory notes to the Company in the noted amounts, which bore interest at the rate of 7% per annum, and were due August 31, 2004. In June 2001, the Company's compensation committee reduced the amounts due under the notes to \$230,548 and \$56,914, respectively. For accounting purposes, the Company treated this transaction as a repurchase of the common stock underlying the notes receivable, a cancellation of the notes receivable and the grant of options to purchase 287,462 shares of common stock at \$1.00 per share. In March 2002, one of the executive officers conveyed to the Company his interest in certain Costa Rica real property in exchange for his promissory note. In April 2002, the other executive officer conveyed to the Company an undivided interest in Deep Gas, LLC in exchange for his promissory note. These transactions were approved by the Company's compensation committee and have been recorded as \$56,914 of other assets, \$36,500 of oil and gas properties, and as \$93,414 in additional paid-in capital. At September 30, 2002, there were no outstanding notes receivable from executive officers or directors.

On September 11, 2002, a total of 153,333 outstanding stock options with an exercise price of \$0.01 per share vested. Stock compensation expense of \$394,000, representing the remaining unrecognized original intrinsic value, was recognized in the three and nine months ended September 30, 2002.

## **NOTE 10. CONTINGENCIES**

By letter dated October 16, 2002, the Company has been advised by the Bureau of Land Management ("BLM") of the United States Department of Interior that the Company's operations on Jicarilla Contract 462 have been selected for review under the BLM's Production Accountability Review/Audit Program. The final outcome of this matter cannot yet be predicted.

As of December 31, 2001, the Revenue and Taxation Department of the Jicarilla Apache Nation (the "Nation") issued to the Company Possessory Interest Tax assessments for 1998, 1999, 2000 and 2001 totaling \$3.3 million, as adjusted, including related penalties and interest. The Company paid the assessments, but filed protests with the Nation taking the position that, among other things, certain rules and regulations promulgated in December 2000 by the Nation do not apply to the determination of Possessory Interest Tax for years prior to 2001. The protests were denied. The Company has filed an appeal, which is pending. In March 2002, the Company was assessed an additional \$1.56 million of Possessory Interest Tax, including penalties and interest, for 2002, which the Company has not paid. At September 30, 2002, \$1.2 million has been accrued and expensed. During July 2002, the Nation delivered a notice of lien against the Company's oil and gas properties located on the Nation's reservation to secure Company's payment of the 2002 assessment and related penalties and interest.

In mid-November 2001, the Minerals Management Service began an audit of the royalties payable by the Company on production from certain oil and gas properties in which the Company owns an interest. The audit is expected to cover, among other things, product valuation issues, including the point of royalty settlement, transportation and processing allowances, and accounting for comparison (dual accounting). The final outcome of this matter cannot yet be predicted.

In June 2001, in connection with staff cuts that were part of general corporate reductions, the Company terminated the employment of James Costalez. On August 14, 2001, Mr. Costalez filed a complaint in the Federal District Court for the District of New Mexico, in which he claimed his employment was wrongfully terminated. On November 8, 2002, the parties agreed to a settlement of all claims.

In 1992, the Minerals Management Service commenced an audit of royalties payable on production from certain oil and gas properties on and near the Nation's reservation. The Company owns an interest in some of the properties covered by the audit. The audit was initiated against Robert Bayless and others. Bayless was the operator of the Company's Jicarilla properties prior to 1997, when the Company bought Bayless' interests and took over operations. Bayless has continuing interests in properties covered by the audit in which the Company has no interest. Although the Company is now the operator of roughly half of the properties covered by the audit, it is not a direct party to the audit proceedings and the litigation that has grown out of them. In December 2000, administrative decisions were rendered in the case of *Robert L. Bayless*, MMS-98-0132-IND, relating to so-called "dual-accounting" and "major portion" matters. Bayless joined with one other producer (Merrion Oil & Gas Corporation) to appeal the administrative rulings by filing *Bayless v. United States Department of the Interior*, No. 1:01CV00393, in the United States District Court for the District of Columbia. The final outcome of this matter cannot yet be predicted.

#### NOTE 11. RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In June 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 142, "Goodwill and Other Intangible Assets". SFAS No. 142 addresses financial accounting and reporting for goodwill and other intangible assets. The adoption of SFAS No. 142 by the Company on January 1, 2002, did not have any material impact on its financial position or results of operations.

In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations". SFAS No. 143 requires entities to record the fair value of liabilities for retirement obligations of acquired assets. SFAS No. 143 is effective for fiscal years beginning after June 15, 2002. The Company will adopt SFAS No. 143 on January 1, 2003, but has not yet quantified the effects of adopting SFAS No. 143 on its financial position or results of operations.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets". SFAS No. 144 supersedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets to be Disposed Of". SFAS No. 144 establishes a single accounting model for long-lived assets to be disposed of by sale and requires that those long-lived assets be measured at the lower of carrying amount or fair value, less cost to sell, whether reported in continuing operations or in discontinued operations. The adoption of SFAS No. 144 by the Company on January 1, 2002, did not have any material impact on its financial position or results of operations.

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections". SFAS No. 145 updates, clarifies and simplifies existing accounting pronouncements. SFAS No. 4 required all gains or losses from extinguishments of debt to be classified as extraordinary items net of income taxes. SFAS No. 145 requires that gains and losses from extinguishment of debt be evaluated under the provisions of APB Opinion No. 30, and be classified as ordinary items unless they are unusual or infrequent or meet the specific criteria for treatment as an extraordinary item. SFAS No. 145 is effective for fiscal years beginning after May 15, 2002. The Company does not expect the adoption of SFAS No. 145 to have a material impact on the Company's financial position or results of operations.

In July 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities". SFAS No. 146 requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of a commitment to an exit or disposal plan. The provisions of SFAS No. 146 are to be applied prospectively to exit or disposal activities initiated after December 31, 2002. The Company does not expect the adoption of SFAS No. 146 to have a material impact on the Company's financial position or results of operations.

## **BLACK HILLS CORPORATION**

## UNAUDITED PRO FORMA COMBINED CONDENSED FINANCIAL INFORMATION

# BLACK HILLS CORPORATIONUNAUDITED PRO FORMA COMBINED CONDENSED BALANCE SHEETS

September 30, 2002 (in thousands)

Historical

|  | His         | storical  |                          |                      |  |
|--|-------------|-----------|--------------------------|----------------------|--|
|  | Black Hills | Mallon    | Pro Forma<br>Adjustments | Pro Forma<br>Amounts |  |
| ASSETS                                     |             |           |                          |                      |  |
| Current assets:                            |             |           |                          |                      |  |
| Cash and cash equivalents                  | \$ 74,778   | \$ 1,104  | _                        | \$ 75,882            |  |
| Receivables                                | 157,754     | 685       |                          | 158,439              |  |
| Other current assets                       | 84,815      | 202       | _                        | 85,017               |  |
| Total current assets                       | 317,347     | 1,991     | _                        | 319,338              |  |
| Property, plant and equipment, net         | 1,431,110   | 30,409    | 25,122(a)                | 1,486,641            |  |
| Other assets                               | 155,465     | 1,159     | 641(b)                   | 157,265              |  |
| T 1  | #1 002 022  | ф ээ гго  | ф. 25.7C2                | #1 0C2 244           |  |
| Total assets                               | \$1,903,922 | \$ 33,559 | \$ 25,763                | \$1,963,244          |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY       |             |           |                          |                      |  |
| Current liabilities:                       |             |           |                          |                      |  |
| Accounts payable                           | \$ 142,464  | \$ 2,912  | \$ —                     | \$ 145,376           |  |
| Current maturities of long-term debt       | 17,306      | 28,671    | 5,157(c)                 | 51,134               |  |
| Notes payable                              | 383,521     |           | 6,130(d)                 | 389,651              |  |
| Other current liabilities                  | 89,743      | 2,081     | (1,229)(e)               | 90,595               |  |
| Total current liabilities                  | 633,034     | 33,664    | 10,058                   | 676,756              |  |
| Long-term debt, net of current maturities  | 561,399     | 3,724     | (624)(f)                 | 564,499              |  |
| Deferred credits and other liabilities     | 158,046     | 1,522     | (1,522)(e)               | 158,046              |  |
| Minority interest in subsidiaries          | 16,616      |           | _                        | 16,616               |  |
| Mandatorily redeemable common stock        |             | 5,362     | (5,362)(g)               |                      |  |
| Stockholders' equity:                      |             |           |                          |                      |  |
| Preferred stock                            | 5,549       | _         | _                        | 5,549                |  |
| Common stock equity                        | 27,056      | 109       | 373(h)                   | 27,538               |  |
| Additional paid-in capital                 | 243,599     | 92,973    | (80,955)(h)              | 255,617              |  |
| Retained earnings                          | 272,339     | (101,044) | 101,044(h)               | 272,339              |  |
| Treasury stock, at cost                    | (1,756)     | _         | _                        | (1,756)              |  |
| Accumulated other comprehensive loss       | (11,960)    | (2,751)   | 2,751(e)                 | (11,960)             |  |
| Total stockholders' equity                 | 534,827     | (10,713)  | 23,213                   | 547,327              |  |
| Total liabilities and stockholders' equity | \$1,903,922 | \$ 33,559 | \$ 25,763                | \$1,963,244          |  |
|  |             |           |                          |                      |  |

# BLACK HILLS CORPORATIONUNAUDITED PROFORMA COMBINED CONDENSED STATEMENT OF OPERATIONS

For the Nine Months ended September 30, 2002(in thousands, except per share amounts)

|   | Historical  |            | _                       |                      |
|---|-------------|------------|-------------------------|----------------------|
|   | Black Hills | Mallon     | Proforma<br>Adjustments | Pro Forma<br>Amounts |
| Operating revenues                                | \$312,215   | \$ 7,975   | \$ —                    | \$320,190            |
| Operating expenses:                               |             |            |                         |                      |
| Fuel and purchased power                          | 52,695      | _          | _                       | 52,695               |
| Operations and maintenance                        | 47,296      | 5,302      |                         | 52,598               |
| Administrative and general                        | 46,118      | 3,111      |                         | 49,229               |
| Depreciation, depletion and amortization          | 52,027      | 4,001      | (742)(i)                | 55,286               |
| Taxes, other than income taxes                    | 17,889      | 4,001      | (/ 42)(1)               | 17,889               |
| Impairment of oil and gas properties              | 17,009      | 954        | _                       | 954                  |
| r over the second                                 |             |            |                         |                      |
|   | 216,025     | 13,368     | (742)                   | 228,651              |
| Equity in earnings of unconsolidated affiliates   | 4,187       | _          | _                       | 4,187                |
| Operating income (loss)                           | 100,377     | (5,393)    | 742                     | 95,726               |
| Other income (expense):                           |             |            |                         |                      |
| Interest expense                                  | (30,171)    | (3,156)    | 2,369(j)                | (30,958)             |
| Interest income                                   | 1,748       | 26         | 2,505()                 | 1,774                |
| Other expense                                     | (206)       | 20         | _                       | (206)                |
| Other income                                      | 2,654       | _          | _                       | 2,654                |
|   |             |            |                         |                      |
|   | (25,975)    | (3,130)    | 2,369                   | (26,736)             |
| Income (loss) from continuing operations          | 74,402      | (8,523)    | 3,111                   | 68,990               |
| Minority interest                                 | (2,614)     | _          | _                       | (2,614)              |
| Income taxes                                      | (24,725)    | _          | 1,894(k)                | (22,831)             |
| Net income (loss)                                 | 47,063      | (8,523)    | 5,005                   | 43,545               |
| Accretion of mandatorily redeemable common stock  | _           | (509)      | 509(g)                  | _                    |
| Preferred stock dividends                         | (168)       | _          | _                       | (168)                |
| Net income (loss) available for common stock      | \$ 46,895   | \$ (9,032) | \$ 5,514                | \$ 43,377            |
| Maighted average common charge outstanding        |             |            |                         |                      |
| Weighted average common shares outstanding: Basic | 26,778      |            | 482(h)                  | 27,260               |
| Dasic   | 20,770      |            | 402(11)                 | 27,200               |
| Diluted   | 27,052      |            | 482(h)                  | 27,534               |
| Earnings per share:                               |             |            |                         |                      |
| Basic   | \$ 1.75     | _          |                         | \$ 1.59              |
| P.1 . 1   | A 1 =0      |            |                         | d 1 = 0              |

Historical

The accompanying notes to condensed consolidated financial statements are an integral part of these condensed consolidated financial statements.

1.73

Diluted

# BLACK HILLS CORPORATIONUNAUDITED PROFORMA COMBINED CONDENSED STATEMENT OF OPERATIONS

1.58

For the Year ended December 31, 2001(in thousands, except per share amounts)

|  | Black Hills | Mallon    | Pro Forma<br>Adjustments | Pro Forma<br>Amounts |
|--|-------------|-----------|--------------------------|----------------------|
| Operating revenues                       | \$461,938   | \$ 19,340 | \$ —                     | \$481,278            |
| Operating expenses:                      |             |           |                          |                      |
| Fuel and purchased power                 | 86,245      | _         | _                        | 86,245               |
| Operations and maintenance               | 65,556      | 12,049    | _                        | 77,605               |
| Administrative and general               | 78,339      | 6,439     | _                        | 84,778               |
| Depreciation, depletion and amortization | 53,811      | 7,399     | (3,373)(i)               | 57,837               |
| Taxes, other than income taxes           | 22,993      | _         |                          | 22,993               |
| Loss on sale of oil and gas properties   | _           | 3,109     | _                        | 3,109                |
| Impairment of oil and gas properties     | _           | 16,418    | _                        | 16,418               |
|  |             |           |                          |                      |
|  | 306,944     | 45,414    | (3,373)                  | 348,985              |
|  |             |           |                          |                      |

| Equity in earnings of unconsolidated affiliates  | 14,776    | _          | _         | 14,776    |
|--|-----------|------------|-----------|-----------|
| Operating income (loss)                          | 169,770   | (26,074)   | 3,373     | 147,069   |
| Other income (expense):                          |           |            |           |           |
| Interest expense                                 | (39,479)  | (5,716)    | 3,216(j)  | (41,979)  |
| Interest income                                  | 2,372     | 425        | _         | 2,797     |
| Other expense                                    | (4,759)   | _          | _         | (4,759)   |
| Other income                                     | 14,016    | _          | _         | 14,016    |
|  | (27,850)  | (5,294)    | 3,216     | (29,925)  |
| Income (loss) from continuing operations         | 141,920   | (31,365)   | 6,589     | 117,144   |
| Minority interest                                | (4,186)   | _          | _         | (4,186)   |
| Income taxes                                     | (50,150)  | _          | 8,672(k)  | (41,478)  |
| Net income (loss)                                | 87,584    | (31,365)   | 15,261    | 71,480    |
| Accretion of mandatorily redeemable common stock | _         | (605)      | 605(g)    | 0         |
| Preferred stock dividends                        | (527)     | (21)       | _         | (548)     |
| Net income (loss) available for common stock     | \$ 87,057 | \$(31,991) | \$ 15,866 | \$ 70,932 |
| Weighted average common shares outstanding:      |           |            |           |           |
| Basic  | 25,374    | _          | 482(h)    | 25,856    |
| Diluted  | 25,771    |            | 482(h)    | 26,253    |
|  |           |            |           |           |
| Earnings per share:                              |           |            |           |           |
| Basic  | \$ 3.43   | _          | _         | \$ 2.74   |
| Diluted  | \$ 3.38   | _          | _         | \$ 2.72   |
|  |           |            |           |           |

The accompanying notes to condensed consolidated financial statements are an integral part of these condensed consolidated financial statements.

## **BLACK HILLS CORPORATION**

# NOTES TO UNAUDITED PRO FORMACOMBINED CONDENSED FINANCIAL STATEMENTS

## 1. Basis of Presentation

The unaudited pro forma combined condensed financial statements reflecting purchase method accounting. Black Hills has allocated the total purchase price to the assets and liabilities of Mallon based on their estimated fair values. The estimated amounts and components of the purchase price, along with the preliminary allocation of the purchase price, are presented below. Amounts in thousands.

| Preliminary Purchase Price                     |          | Cost   |
|--|----------|--------|
| Common stock issued, net of registration costs | <br>\$   | 12,500 |
| Cash payment for debt and related derivatives  |          | 30,528 |
| Additional loan to Mallon                      |          | 3,200  |
| Additional liabilities assumed                 |          | 10,594 |
| Acquisition Costs                              |          | 2,500  |
|  | \$       | 59,322 |
| Preliminary Purchase Price Allocation          |          | Cost   |
| Current assets                                 | \$       | 1,991  |
| Proved reserves                                |          | 27,904 |
| Unevaluated acreage                            |          | 13,127 |
| Other property and equipment                   |          | 12,100 |
| Other assets                                   |          | 4,200  |
|  | <u> </u> | F0 333 |
|  | \$       | 59,322 |

## 2. Pro Forma Adjustments

The following adjustments have been reflected in the unaudited pro forma condensed consolidated financial statements (all amounts in thousands):

- (a) Reflects adjustment to fair market value of oil and gas reserves and property and equipment.
- (b) Reflects adjustment to deferred tax assets as a result of expected utilization of certain historical Mallon net operating losses in future Black Hills

- consolidated tax returns.
- (c) Reflects the debt acquisition and hedge settlement costs of \$30,528 related to Aquila (see "Credit Agreement" on page\_\_), an additional \$3,200 borrowed to Mallon, and \$100 in accelerated mortgage payment due on a change in control, all financed through Black Hills' credit facility.
- (d) Reflects additional liabilities assumed plus acquisition costs.
- (e) In conjunction with the transaction with Aquila, all derivative related amounts have been eliminated.
- (f) Mallon's long-term debt has been adjusted to reflect the remaining third party long-term debt obligations that will exist upon completion of the merger.
- (g) Reflects Aquila's release of Mallon's obligation to redeem 490,000 shares of Mallon common stock, and elimination of accretion related thereto.
- (h) Changes to common stock equity reflect the retirement of approximately 10,950 shares of \$0.01 par value Mallon common stock (\$109 equity) and the addition to common stock equity of approximately 482 shares of \$1.00 par Black Hills common stock (\$482 equity). Changes to additional paid-in capital reflect \$12,018 for Black Hills common stock issued with the merger plus the elimination of Mallon's \$92,973 in additional paid in capital. Mallon's retained earnings are also eliminated.
- (i) Reflects revision of historical depreciation and depletion to account for the adjustment of Mallon's historical book value of assets to fair value, and the combining of Mallon's and Black Hills' reserves for full cost calculation method calculation of reserve depletion as follows:

|   | Year ended<br>Dec. 31, 2001 |        | Nine months<br>ended<br>Sept. 30, 2002 |        |
|---|-----------------------------|--------|--|--------|
| Mallon historical depreciation and depletion      | \$                          | 7,399  | \$                                     | 4,001  |
| Black Hills historical depreciation and depletion |                             | 7,698  |  | 6,097  |
| Total historical depreciation and depletion       | -                           | 15,097 |  | 10,098 |
| Revised combined depreciation and depletion       |                             | 11,724 |  | 9,356  |
|   |                             |        |  |        |
| Adjustment required                               | \$                          | 3,373  | \$                                     | 742    |

(j) Reflects reduction to interest expense due to lower interest rates that would have been realized under Black Hills' credit facilities as follows:

|  | Year ended<br>Dec. 31, 2001 | Nine months<br>ended<br>Sept. 30, 2002 |
|--|-----------------------------|--|
| Mallon average interest rate                             | 10.7%                       | 11.4%                                  |
| Black Hills average interest rate on its credit facility | 4.7%                        | 2.8%                                   |

(k) During the year ended December 31, 2001 and the nine months ended September 30, 2002, Mallon recognized no tax benefit related to the losses it had incurred as it recognized a full valuation allowance against the deferred tax benefits that would have been recognized for the net operating loss carry forwards available to offset future taxable income. Pro forma reflects tax benefits that Mallon would have realized under Black Hills' tax structure:

|                              | Year ended<br>Dec. 31, 2001 |          |    |         |
|------------------------------|-----------------------------|----------|----|---------|
| Mallon pre tax loss          | \$                          | (31,365) | \$ | (8,523) |
| Pro forma income adjustments |                             | 6,589    |    | 3,111   |
| Adjusted pre tax loss        |                             | (24,776) |    | (5,412) |
| Statutory rate               |                             | 35%      |    | 35%     |
| Tax benefit                  | \$                          | 8,672    | \$ | 1,894   |
|                              |                             |          |    |         |